B/F
Agenda Item No. 7(A)
April 22, 2004

# SERVICE DELIVERY PRIORITIES & BUSINESS PLAN OUTLOOK FOR FY2004-05



**Budget and Finance Committee** 

# TIME TABLE

- Mayor's budget message by March 31, 2004
- April Committee Meeting
  - Summary of priorities of each department
  - Discussion of priorities and policies
- Commission budget policies by April 30, 2004



**Department of Business Development** 

10/1/2003-12/31/2003 Fiscal Year 2003/2004 First Quarter

I. Performance Initiatives	<b>Page 2-16</b>
II. Personnel Status	Page 17
III. Financial Performance	Page 18-19
IV. Department Director Review	Page 19

**Department Name: Department of Business Development** 

Reporting Period: 10/1/2003 - 12/31/2003

## MAJOR PERFORMANCE INITIATVES

## **Business & Professional Development Division**

#### Strategic Area:

Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to department to promote excellent or superb customer service. **Goal**:

Enable County departments and their service partners to deliver quality customer service. **Outcome ES1-1:** 

Clearly-defined performance expectations & standards (priority outcome).

## **Key performance Indicator**

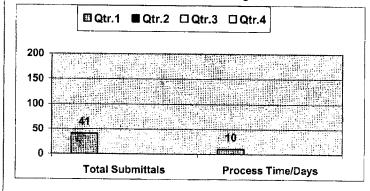
Satisfaction ratings from service delivery departments.

#### Performance Measure

Complete construction pre-award compliance reviews within 3 days of receipt for FY 03/04.

## FY 03/04 First Quarter Status

A total of 37 reviews were completed within an average of 10 days. 37 projects were reviewed within the established benchmarks and 4 projects had extensive compliance and legal issues which attributed to an overall longer review time.



- X Strategic Plan
- X Business Plan
- \_ Budgeted Priorities
- X Customer Service
- \_\_ ECC Project
- \_\_ Workforce Dev.
- \_\_ Audit Response
- \_\_ Other\_

## **Department Name: Department of Business Development**

**Reporting Period: 10/1/2003 – 12/31/2003** 

#### Strategic Area:

Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to department to promote excellent or superb customer service.

Enable County departments and their service partners to deliver quality customer service.

Outcome: ES1-1

Clearly-defined performance expectation and standards (priority outcome).

#### **Key performance Indicator**

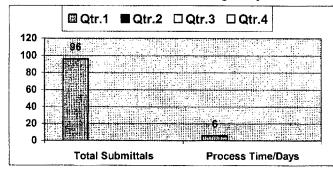
Satisfaction ratings from service delivery departments.

#### Performance Measure:

Complete procurement pre-award compliance reviews within 8 days.

#### FY 03/04 First Quarter Status.

Submittals for the quarter totaled 96 with a turnaround time of 6 days being achieved. The decrease in the number of submittals during this quarter was a normal cyclical occurrence.



- X Strategic Plan
- X Business Plan
- \_ Budgeted Priorities
- X Customer Service
- \_ ECC Project
- Workforce Dev.
  Audit Response
- \_ Audit Respons

(Describe)

#### Strategic Area:

Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to department to promote excellent or superb customer service.

Enable County departments and their service partners to deliver quality customer service.

#### Outcome ES1-1:

Clearly-defined performance expectation and standards (priority outcome).

## Key performance Indicator

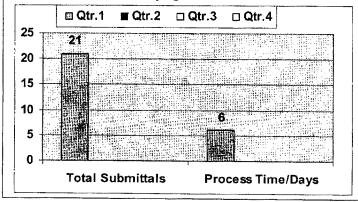
Satisfaction ratings from service delivery departments.

#### Performance Measure:

Complete all A&E pre-award compliance reviews within 12 days of receipt for FY 03/04.

### FY 03/04 First Quarter Status

Our focus on solutions for ongoing compliance related issues associated with A&E submittals should result in a progressive reduction in review time. See graph below:



- X Strategic Plan
- X Business Plan
- \_ Budgeted Priorities
- X Customer Service
- \_ ECC Project
- Workforce Dev.
- \_\_ Audit Response
- \_ Other\_

Department Name: Department of Business Development

Reporting Period: 10/1/2003 - 12/31/2003

#### Strategic Area:

Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service. **Goal:** 

Enable County department and their service partners to deliver quality customer service. Outcome ES1:1:.

Clearly -defined performance expectation and standards (priority outcome).

#### Key performance Indicator

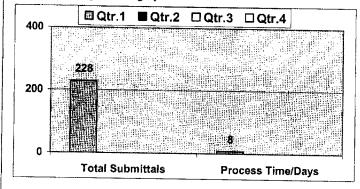
Satisfaction ratings from service delivery departments.

## Performance Measure:

Maintain a 10-day review time for all projects submitted for measures.

## FY 03/04 First Quarter Status

Review time depicted in graph below:



## X Strategic Plan

- X Business Plan
  - Budgeted Priorities
- X Customer Service
- \_ ECC Project
- \_ Workforce Dev.
- \_\_ Audit Response
- \_\_Other\_

(Describe)

## Strategic Area:

Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service. **Goal:** 

Enable County department and their service partners to deliver quality customer service. **Outcome ES1:1:** 

Clearly -defined performance expectations & standards (priority outcome).

## **Key performance Indicator**

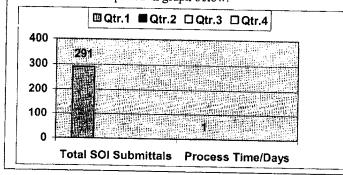
Satisfaction ratings from service delivery departments

#### Performance Measure

Conduct preliminary reviews of bidders Schedule of Intent Affidavits within 2 days

## FY 03/04 First Quarter Status:

Turnaround time depicted in graph below:



- X Strategic Plan
- X Business Plan
- \_\_ Budgeted Priorities
- X Customer Service
- \_\_ Workforce Dev.
- ECC Project
- \_\_ Audit Response
- \_ Other\_

## Departmental Quarterly Performance Report Department Name: Department of Business Development

Strategic Area: Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service.  Goal: Enable County department and their service partners to deliver quality customer service.  Outcome ES1:1: Clearly –defined performance expectation and standards (priority outcome).  Key performance Indicator Satisfaction ratings from service delivery departments.  Performance Measure: Review Community Workforce Plans (CWP) within 10 days.  FY 03/04 First Quarter Status  Workforce plans were not reviewed in the first quarter. Impact is anticipated in the remaining quarters as awards are executed.	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service X Workforce Dev. ECC Project Audit Response Other (Describe)
Business Assistance Division	
Strategic Area:  Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service.  Goal:  Enable County department and their service partners to deliver quality customer service.  Outcome ED4-2:  Customer-friendly environment for regulated businesses and entities doing business with Miami-Dade County (priority outcome).  Key Performance Indicator  80% of businesses satisfied with the County's business processes within two years.  Performance Measure:  Approve applications for all new certifications within 18 days.  FY 03/04 First Quarter Status  The average turnaround time for the first quarter is 25 business days. The turnaround time should decrease when one existing vacancy, which directly affects the processing of new certifications, is filled.	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe)
□ Qtr.1 ■ Qtr.2 □ Qtr.3 □ Qtr.4	l
200 150 100 82 50 New Cert. Appl. Process Time/Days	

## **Departmental Quarterly Performance Report** Department Name: Department of Business Development

Reporting Period: 10/1/2003 - 12/31/2003

#### Strategic Area:

Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service.

Enable County department and their service partners to deliver quality customer service. Outcome ED4-2:

Customer-friendly environment for regulated businesses and entities doing business with Miami-Dade County (priority outcome) Clearly -defined performance expectation and standards (priority outcome).

#### **Key Performance Indicator**

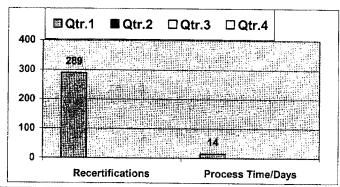
80% of businesses satisfied with the County's business processes within two years.

#### Performance Measure:

Approve applications for all re-certifications within 12 days.

#### FY 03/04 First Ouarter Status

The average turnaround time for the first quarter is 25 business days. The turnaround time should decrease when one existing vacancy, which directly affects the processing of recertifications, is filled.



## X Strategic Plan

- X Business Plan
- **Budgeted Priorities**
- X Customer Service
  - Workforce Dev. **ECC Project**
  - Audit Response
- \_\_ Other

(Describe)

## Strategic Area:

Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service. Goal:

Enable County department and their service partners to deliver quality customer service. Outcome ED4-2:

Customer-friendly environment for regulated businesses and entities doing business with Miami-Dade County (priority outcome).

#### **Key Performance Indicator**

80% of businesses satisfied with the County's business processes within two years.

#### Performance Measure:

Increase the number of Community Small Business Enterprise through outreach efforts. FY 03/04 First Quarter Status:

As of 12/31/03, there were 369 firms certified in the CSBE program. Thirteen new certification applications and 84 re-certification applications were processed. Outreach efforts to increase the pool of certified CSBE firms included participation in three (3) community outreach activities: "Med-Week, 2003 NIGP Product & Service Exposition and Hot 105 Success Matters" fair; and one DBD staff presentation to Turner Construction.

- X Strategic Plan
- X Business Plan
- **Budgeted Priorities**
- X Customer Service Workforce Dev.
- **ECC Project**
- Audit Response
  - Other

Department Name: Department of Business Development

Strategia August	
Strategic Area: Facilitate entities doing business with Miami-Dade.  Goal: Create a more business-friendly environment in Miami-Dade County.  Outcome ES1:1: Customer-friendly environment for regulated businesses and entities doing business with Miami-Dade County (priority outcome).  Key Performance Indicator  80% of businesses satisfied with the County's business processes within two years.  Performance Measure: Provide comprehensive, phased-in financial assistance to CSBE firms.  FY 03/04 First Quarter Status: The first phase of training as well as a power point presentation on the EPP process was completed for various user departments. During this period, a legal review of the EPP was completed and language inserted into the CSBE participation provisions.	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Strategic Area: Facilitate entities doing business with Miami-Dade.  Goal: Create a more business-friendly environment in Miami-Dade County.  Outcome ES1:1: Customer-friendly environment for regulated businesses and entities doing business with Miami-Dade County (priority outcome).  Key Performance Indicator  80% of businesses satisfied with the County's business processes within two years.  Performance Measure: Increase the number of new firms bonded.  FY 03/04 First Quarter Status: Four applications for small businesses were submitted to bonding companies for review.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Administration & Fiscal Management Division  Strategic Area:  Develop training opportunities that provide employees and managers with the competencies that result in increased proficiencies, including countywide training approaches that include training at personal, work unit, department levels and incorporating training as part of daily work.  Attract, develop and retain an effective and dedicated team of employees.  Outcome ES5-4  Workforce skills to support County priorities in customer service and leadership (priority outcome).  Key Performance Indicator 80-100% of employees who believe that training received helped their job performance.  Performance Measure: Conduct 25 in-house personnel workshops for FY 03/04.  FY 03/04 First Quarter Status: Four (4) training/workshops were conducted.	X Strategic Plan X Business Plan Budgeted Priorities Customer Service X Workforce Dev. ECC Project Audit Response Other (Describe)

Department Name: Department of Business Development

Strategic Area: Develop training opportunities that provide employees and managers with the competencies that result in increased proficiencies, including countywide training approaches that include training at personal, work unit, department levels and incorporating training as part of daily work.  Goal: Attract, develop and retain an effective and dedicated team of employees. Outcome ES5-4 Workforce skills to support County priorities in customer service and leadership (priority outcome).  Key Performance Indicator 80-100% of employees who believe that training received helped their job performance. Performance Measure: Develop a DBD comprehensive reference guide/manual for certified firms/vendors and other County departments.  FY 03/04 First Quarter Status: Kick-off meeting scheduled with DBD divisional liaisons is scheduled for the second quarter of FY 03/04. A 50% completion timeline is projected for FY 03/04.	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe)
Strategic Area: Develop training opportunities that provide employees and managers with the competencies that result in increased proficiencies, including countywide training approaches that include training at personal, work unit, department levels and incorporating training as part of daily work.  Goal: Attract, develop and retain an effective and dedicated team of employees. Outcome ES5-4 Workforce skills to support County priorities in customer service and leadership (priority outcome).  Key Performance Indicator 80-100% of employees who believe that training received helped their job performance. Performance Measure: Develop and complete a more comprehensive, in-house uniformed training procedures manual.  FY 03/04 First Quarter Status: A compilation and streamlining of each division's training procedures have been started. Meetings will be scheduled with each division to discuss the training drafts.	X Strategic Plan X Business Plan Budgeted Priorities Customer Service X Workforce Dev. ECC Project Audit Response Other (Describe)
Strategic Area: Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal: Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange.  Outcome ES4-6 County processes improved through information technology (priority outcome).  Key Performance Indicator \$'s saved through information technology investments.  Performance Measure: Develop and implement a new Violation Tracking System.  FY 03/04 First Quarter Status: The analysis, design and implementation of the Violation Tracking System have been completed. Maintenance is on-going.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe

**Department Name: Department of Business Development** 

Strategic Area: Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal: Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange.  Outcome ES4-6 County processes improved through information technology (priority outcome).  Key Performance Indicator \$'s saved through information technology investments.  Performance Measure: Develop and implement the MDAD Local Development Business Program (LDB).  FY 03/04 First Quarter Status: Analysis, design and implementation are 100%. Maintenance is on-going.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Strategic Area: Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal: Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange.  Outcome ES4-6 County processes improved through information technology (priority outcome).  Key Performance Indicator \$'s saved through information technology investments.  Performance Measure: Convert the Affirmative Action Plan (AAP) program from APPROACH system to ORACLE database.  FY 03/04 First Quarter Status: First quarter conversion is at 90%. Full implementation expected in the second quarter of FY 03/04.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Strategic Area: Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes. Goal: Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange. Outcome ES4-6 County processes improved through information technology (priority outcome). Key Performance Indicator \$'s saved through information technology investments. Performance Measure: Analyze & design the Community Workforce Program application (Includes GIS Interface). FY03/04 First Quarter Status: DBD has completed the analysis, design and implementation of the Community Workforce Program application. Maintenance in on-going.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe

Department Name: Department of Business Development

Strategic Area:	
Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal:  Capitalize on technology to improve service, increase efficiency and provide greater.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service
Outcome ES4-6 County processes improved through information technology (priority outcome). Key Performance Indicator \$'s saved through information technology investments. Performance Measure: Develop and add the New Equitable Distribution (EDP) to its existing program. FY 03/04 First Quarter Status: DBD has completed the analysis, design and implementation the new EDP rotation criteria. On-going enhancements as requested by CICC have been scheduled for this quarter.	Workforce Dev ECC Project Audit Response Other (Describe
Strategic Area: Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal: Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange.  Outcome ES4-6 County processes improved through information technology (priority outcome).  Key Performance Indicator \$'s saved through information technology investments.  Performance Measure: Analyze/Design/Develop a new process for the production of the BCC Agenda Report for the Minority Business Unit  FY 03/04 First Quarter Status: Analysis, design and implementation of the BCC agenda report are completed. BCC module is in the testing stage and is set for implementation in the second quarter of FY 03/04.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Strategic Area: Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal: Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange.  Outcome ES4-6 County processes improved through information technology (priority outcome).  Key Performance Indicator S's saved through information technology investments.  Performance Measure: Analyze, develop and design a new Living Wage Analysis Report.  FY 03/04 First Quarter Status:  DBD has completed the design, analysis and implementation of this report. The original design of the report is being used by the CRC Division and new modifications as requested by them are 40% complete.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe

## Departmental Quarterly Performance Report Department Name: Department of Business Development

Strategic Area:	
Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal: Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange.  Outcome ES4-6 County processes improved through information technology (priority outcome).  Key Performance Indicator \$'s saved through information technology investments.  Performance Measure: Analyze, develop and design a Work History Report – New Criteria Report should be 75% completed in FY 03/04.  FY 03/04 First Quarter Status: The report is in the analysis stage.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Strategic Area: Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal: Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange.  Outcome ES4-6 County processes improved through information technology (priority outcome).  Key Performance Indicator \$'s saved through information technology investments.  Performance Measure: Analyze, develop and design an Expedited Payment Program.  FY 03/04 First Quarter Status: This program is in the analysis and design stage. User specifications have changed. Awaiting new process specifications to re-analyze and design.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Strategic Area: Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal: Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange.  Outcome ES4-6 County processes improved through information technology (priority outcome).  Key Performance Indicator \$'s saved through information technology investments.  Performance Measure: Interface DBD Oracle NAICS codes with ADPICS Commodity codes.  FY 03/04 First Quarter Status: Interface analysis of the two reports is complete. Discussions are on-going with the NAICS vendor to purchase the NIGP commodity crosswalk file.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe

Departmental Quarterly Performance Report
Department Name: Department of Business Development
Reporting Period: 10/1/2003 – 12/31/2003

Strategic Area: Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal: Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange Outcome ES4-6 County processes improved through information technology (priority outcome).  Key Performance Indicator  S's saved through information technology investments.  Performance Measure: Analyze, develop the Electronic Data Imaging Management System (EDMS) which will allow DBD Staff to access all file items electronically instead of keeping hard files and documents.  EY 03/04 First Quarter Status:  2% complete as of the 1st quarter. Expected to be 5% complete at the end of this fiscal year. Expected to be 50% complete at end of FY 04/05.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Create & process County forms on-line; Improve integration of department and Countywide systems; Work with departments/divisions to identify priorities to improve department specific processes.  Goal:  Capitalize on technology to improve service, increase efficiency and provide greater information access and exchange.  Putcome ES4-6  County processes improved through information technology (priority outcome).  Every Performance Indicator  is saved through information technology investments.  Erformance Measure: Pre-qualification conversion (MS Access to Oracle).  Y 03/04 First Quarter Status:  roject start date: 04/05.	X Strategic Plan X Business Plan X Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe

Departmental Quarterly Performance Report
Department Name: Department of Business Development
Reporting Period: 10/1/2003 – 12/31/2003

Contract Review & Compliance Division	
Strategic Area: Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service.  Goal: Enable County departments and their service partners to deliver quality customer service. Outcome ES1-1: Clearly-defined customer service performance expectation & standards (priority outcome). Key Performance Indicator Satisfaction ratings from service delivery departments. Performance Measure: Achieve & maintain 100% desired level of site visits of 1080 per quarter. FY 03/04 First Quarter Status: The goal was exceeded this quarter as depicted in graph below:	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Site Visit Goal ■ Site Visit Actual  1100  1050  Qtr.1 Qtr.2 Qtr.3 Qtr.4	
Strategic Area: Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service.  Goal: Enable County departments and their service partners to deliver quality customer service.  Outcome ES1-1: Clearly-defined customer service performance expectations & standards (priority outcome).  Key Performance Indicator Satisfaction ratings from service delivery departments.  Performance Measure: Conduct comprehensive audits once per year for every company working on an open (active) project that has wage requirements applicable under Ordinance 90-143.  FY 03/04 First Quarter Status: The criteria for capturing the number of comprehensive audits of certified payrolls are in the developmental stage and will be implemented in the second quarter of FY 03/04. The goal of achieving an 80% coverage as outlined in the FY 03/04 Business Plan will be adjusted to 60%. As a side note, based on the FY 02/03 performance measures, 229 certified payroll audits were conducted in the 1st quarter of FY 03/04.	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe

Department Name: Department of Business Development

Strategic Area:  Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service.  Goal:  Enable County departments and their service partners to deliver quality customer service.  Outcome ES1-1:  Clearly-defined customer service performance expectations & standards (priority outcome).  Key Performance Indicator  Satisfaction ratings from service delivery departments.  Performance Measure:  Conduct comprehensive audits once per year for every open (active) project for those projects with measures.  FY 03/04 First Quarter Status:  The criteria for capturing the number of comprehensive audits of Monthly Utilization Reports is in the developmental stage and will be implemented in the second quarter of FY 03/04. The goal of achieving an 80% coverage as outlined in the FY 03/04 Business Plan will be adjusted to 60%. As a side we have been dead to EN 03/04.	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
will be adjusted to 60%. As a side note, based on the FY 02/03 performance measures, 231	.
MUR audits were conducted in the 1 <sup>st</sup> quarter of FY 03/04.  Strategic Area:  Develop training opportunities that provide employees and managers with the competencies that result in increased proficiencies, including a department wide training approach.  Goal:  Attract, develop and retain an effective, diverse and dedicated team of employees.  Outcome ES5:3:  Motivated, dedicated workforce team aligned with organizational priorities (priority outcome).  Key Performance Indicator:  Lower staff turnover and increase employee satisfaction.  Performance Measure:  Standardize Enforcement Strategies.	X Strategic Plan X Business Plan Budgeted Priorities Customer Service X Workforce Dev. ECC Project Audit Response Other (Describe
FY 03/04 First Quarter Status: Information gathering has started with the collection of a syllabus for training compliance supervisors in auditing techniques.	
FY 03/04 First Quarter Status: Information gathering has started with the collection of a syllabus for training compliance supervisors in auditing techniques.	
FY 03/04 First Quarter Status:  Information gathering has started with the collection of a syllabus for training compliance	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe

Department Name: Department of Business Development

Strategic Area: Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service.  Goal: Enable County departments and their service partners to deliver quality customer service.  Outcome ES1-1: Clearly-defined customer service performance expectations & standards (priority outcome).  Key Performance Indicator Satisfaction ratings from service delivery departments.  Performance Measure: Maintain an average approval review time of 95% for FY 03/04 to ensure compliance with Ordinance 98-30 & Resolution 1049-93 for firms with annual revenue less than \$5M.  FY 03/04 First Quarter Status: As a result of the development of a consolidated database, the information outlined in the FY 03/04 Business Plan will be presented in the second quarter Strategic Management Plan for the first two quarters.	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Strategic Area: Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service.  Goal: Enable County departments and their service partners to deliver quality customer service. Outcome ES1-1: Clearly-defined customer service performance expectation & standards (priority outcome).  Key Performance Indicator Satisfaction ratings from service delivery departments.  Performance Measure:  Maintain an average approval review time of 90% for FY 03/04 of all applications (with complete documentation) to ensure compliance with Ordinance 98-30 & Resolution 1049-93 for firms with an annual revenue greater than \$5M.  FY 03/04 First Quarter Status:  As a result of the development of a consolidated database, the information outlined in the FY 03/04 Business Plan will be presented in the second quarter Strategic Management Plan for the first two quarters.	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe
Strategic Area Develop clearly-defined customer service performance standards & expectations. Develop standardized set of customer tools, including data collection for departmental use and provide in-house support to departments to promote excellent or superb customer service.  Goal: Enable County departments and their service partners to deliver quality customer service.  Outcome ESI-1: Clearly-defined customer service performance expectations & standards (priority outcome).  Key Performance Indicator Satisfaction ratings from service delivery departments.  Performance Measure: Conduct three community workshops on AAP requirements.  FY 03/04 First Quarter Status: The AAP unit is currently in the process of developing a workshop format. The workshops will target CSBE and other companies that conduct business with Miami-Dade County. The first AAP workshop is tentatively scheduled to coincide with the next CSBE quarterly forum.	X Strategic Plan X Business Plan Budgeted Priorities X Customer Service Workforce Dev. ECC Project Audit Response Other (Describe

Department Name: Department of Business Development Reporting Period: 10/1/2003 – 12/31/2003

	Strategic Area:	
,	Develop clearly-defined customer service performance standards & averaged	X Strategic Plan
	william area set of customer today including data collection for 1	X Business Plan
	provide in-house support to departments to promote excellent or superb customer service.	Budgeted Priorities
	Count	X Customer Service
Į	Enable County departments and their service partners to deliver quality customer service.	Workforce Dev.
	Outcome ES1-1.	ECC Project
1	Clearly-defined customer service performance expectations & standards (priority outcome).	Audit Response
	red remaine indicator	Other
	Satisfaction ratings from service delivery departments	(Describe
	reriormance Measure:	
1	Conduct three community workshops on the County's anti-discrimination Ordinance 97-67 in construction procurement, bonding and formation	
ľ	and the state of t	
ĺ	F 1 03/04 First Quarter Status:	1
	The first workshop is scheduled in conjunction with the next CSPE question.	
1	current anti-discrimination brochure is being reviewed for updates.	
	garante a tot updates,	
L		
	Strategic Area:	
l	Develop clearly-defined customer service performance standards & expectations. Develop	
	and the distriction of the state of the stat	
	provide in-house support to departments to promote excellent or superb customer service.	X Strategic Plan
	- V-11	X Business Plan
	Enable County departments and their service partners to deliver quality customer service	Budgeted Priorities
	o accome ES1-1.	X Customer Service
	Clearly-defined customer service performance expectations & standards (priority outcome).	Workforce Dev.
	2 of tot matter Measure.	ECC Project
	Maintain an average approval rate of 90% for FY 03/04 of all applications (with complete	Audit Response
	To this did to this did compliance with Urdinance X7_17 & A \(\Omega\) 2 20 \(\lambda\) a. The	Other
	1 4 4 5 7 4 4 Fit St Quarter Status:	(Describe
4	As a result of the development of a consolidated database, the information	
	The second dilatter Strategie Manager Mana	
1	for the first two quarters.	

Department Name: Department of Business Development

Reporting Period: 10/1/2003 - 12/31/2003

## PERSONNEL SUMMARY

A. Filled/Vacancy Report

	District and State of the last	Call Street Call Section 1999	************						
			Actual	Nimilio	r of Fills	I formal K	Pagin Liver	ositions	and the state
Filled as of								Martinitz	E <sub>station</sub> ille is
The second of the control of the con	to he example the block to the	Heaville as a		atth	e end of	each or	ortor		
September	Current				ia municipal	1			414.03
NIMBER 30 of Prior		Quar	rae 1	Out	rter 2	1	All and the Paris		250
NUMBER 30 of Prior	Year		3 ( )	Z 44.5			a constant	Quar	ter 4
OF Year	Budger				li unitation de la				Harest and the
The state of the s	minker	milet	Vacant	Filled	Vacant	Rilled	Vecant	Piller	Commence.
FULL-TIME 88	105	90	15		1	100000000000000000000000000000000000000	2,1,1	PATRICIA SERVICE CALL	SA MODITAL
The Contract the Contract of t	105	70	13	ļ				1	
POSITIONS*	1		ĺ		]				
COMPANY SERVICE SERVIC				<u> </u>	1			İ	

<sup>\*</sup> Public Safety departments should report the sworn versus non-sworn personnel separately and departments with significant part-time, temporary or seasonal help should report these separately.

## Notes:

B. Key Vacancies

Deputy Director, 1 Outreach Position & 9 Operational Positions.

C. Turnover Issues

Promotional opportunities internally as well as with other County Agencies.

D. Skill/Hiring Issues

**Budgetary Constraints.** 

- E. Part-time, Temporary and Seasonal Personnel (Including the number of temporaries long-term with the Department)
  - 1 Temporary Employee
- F. Other Issues

<u>N/A</u>

Department Name: Department of Business Development

Reporting Period: 10/1/2003 – 12/31/2003

## FINANCIAL SUMMARY

					deni fise	AL YEAR		
	PRIOR YEAR Actual	Potal	Qı	erter		Yea	r-to-date	
		Annual Budget	Budget	Actual				% of Annual
Revenues		Hamilton and Jackson	and the second	The street	Budge	Actual	S Variance	Budget
Transfer from General Fund	967	948	237		948	-	948	0%
Inter-Dept Fees	1440			34		34	-34	0%
External Fees(Certf)	49	5.5	1.					
Working	49	55	14	9	55	9	46	17%
Cap. Fund	3536	6870	1717		6870 (1)	-	6870	0%
Total	5992	7873	1968	43	7873	43	7020	
Expense* Salaries & Fringes	4874	6269	1567	1449	6269	1449	7830 4820	23%
Other Operating Expense	725	524	131	60	524	60	464	12%
RENT Dutreach Services	252	423	106	-	423	-	423	0%
	73	600	150	15	600	15	585	3%
BOS	-	-	-	156	-	156(2)	-156	0%
apital		57	14	4	57	4		7%
otal .	5992	7873	1968	1683	7873	1683		7% 21%

<sup>\*</sup> Expenditures may be reported by activity as contained in your budget or may be reported by category (personnel, operating and capital).

<sup>(1)</sup> Working Capital Fund will be credited to DBD by the OSBM/Finance Dept.

Department Name: Department of Business Development

Reporting Period: 10/1/2003 - 12/31/2003

## (2) CBO Expenses were refunded to DBD 09/03

Equity in pooled cash (for proprietary funds only)

Fund/		Projected at Year-end as of							
Subfund	Prior Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4				
	n/a	n/a	n/a	n/a	n/a				
Lotal									

## Comments:

(Explain variances, discuss significant in-kind services, and provide status of aged receivables at 30-60-90-+ days and those scheduled for write-off, if applicable)

## STATEMENT OF PROJECTION AND OUTLOOK

The Department projects to be within authorized budgeted expenditures and projects that available revenues will exceed expenses except as noted below:

Notes and Issues:

(Summarize any concern or exception which will prohibit the Department from being within authorized budgeted expenditures and available revenues)

## **DEPARTMENT DIRECTOR REVIEW**

The Department Director has reviewed this report in its entirety and agrees with all information presented including the statement of projection and outlook.

Signature

Department Director

Date & 904



**Department Name: Employee Relations** 

Reporting Period: FY 2003-2004 First Quarter

I. Performance Initiatives	Page 2
II. Personnel Status	Page 4
III. Financial Performance	Page 5
IV. Department Director Review	Page 6

## MAJOR PERFORMANCE INITIATVES

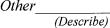
**Describe Key Initiatives and Status** 

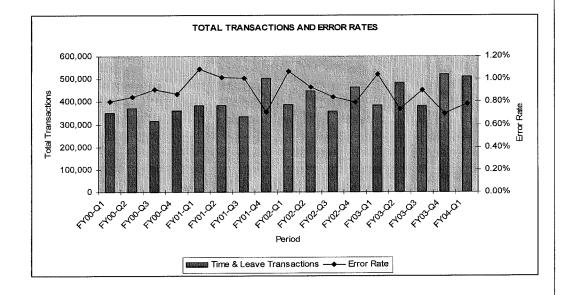
Check all that apply

Streamline payroll and related processes to enhance efficiency of systems & improve accuracy & timeliness of transactions.

- Streamline Time and Leave payroll system
- Enhance/ Replace BOS and WASD payroll systems
- Emergency payroll and voucher system are integral payroll enhancements that are currently under development. (ECC 812)
- Electronic Data Management System (on-line forms, documents, backfile)
- Time collection system has been put on hold –expecting one to be developed with the advent of comprehensive HRIS. (ECC-882)
- New measures are being developed for each payroll unit- Time and Leave, Position Control and Bus Operators System, that will facilitate monitoring employees' performance. The underlying goal is to reduce errors and provide a more equitable work distribution.



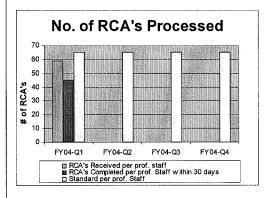


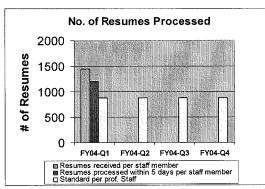


## **Department Name:**

**Reporting Period:** 

Provide an equitable & qualitative system for the recruitment, testing, and compensation to all depts., employees, bargaining units, and public. Fill vacancies expeditiously and provide expertise in departmental recruitment plans.





Qtr

21

Strategic Plan
x Business Plan
Budgeted
Priorities
Customer
Service
ECC Project
Workforce
Dev.
Audit
Response
Other
(Describe)

**Staff Count: Compensation Section** 

1/29/04

Staff Count: Recruitment Section 3 2 2 <u>Qtr</u> 3 Qtr Qtr Qtr 4 Qtr Qtr 1 Qtr 22 FY 02-03 9 9 9 9 FY 02-03 19 19 FY 03-04 21 9 FY 03-04

## Departmental Quarterly Performance Report Department Name:

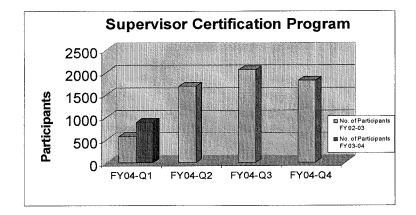
## **Reporting Period:**

Provide countywide training and employee development opportunities to all employees through MDCU. Centralize training programs and provide training solutions to facilitate long range objectives.

Sixty-six County supervisors received training on the Americans with Disabilities Act employment provisions during the 1st quarter of this fiscal year. The unit also conducted 4 sessions this quarter to cross-train other Employee Relations Department staff on the ADA employment provisions

The ADA Unit/Office of Reasonable Accommodation responded to 332 requests for assistance via telephone/TTY/e-mail and received 19 visits during the 1st quarter of this fiscal year.

The unit made site visits to Lighthouse for the Blind and the Epilepsy Foundation this quarter and participated in the Fall Conference of the National Association of ADA Coordinators.



Staff Count: Training Unit

	1 Qtr	2 Qtr	3 Qtr	4 Qtr
FY 02-03	13	12	12	12
FY 03-04	12			

26

\_\_\_Strategic Plan
\_x\_Business Plan
\_Budgeted
Priorities
\_Customer
Service
\_ECC Project
\_Workforce
Dev.
\_Audit
Response
\_Cther

# **Departmental Quarterly Performance Report Department Name:**

## **Reporting Period:**

ECC – 882 Time Collection system- Automate entry of payroll information to increase efficiencies

• Studying the possibility of acquiring on-line payroll application through a third party vendor, which may be part of an HRIS System. This is the long-range, more cost-effective and desirable solution

\_x\_ Strategic Plan

\_x\_Business Plan \_x Budgeted

\_x\_ Customer Service

Priorities

\_x\_ECC Project Workforce

Dev.

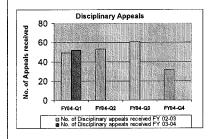
\_x\_ Audit Response

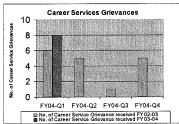
Other

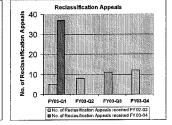
(Describe)

Maintain a harmonious working relationship between Miami-Dade County and the certified collective bargaining units; greater efficiencies achieved by more balanced collective bargaining with goals of enhanced efficiency.

Process a variety of employee appeals.







\_\_\_ Strategic Plan \_x\_ Business Plan

\_\_ Budgeted Priorities

\_\_ Customer

Service

\_\_ECC Project

\_\_ Workforce Dev.

\_\_\_ Audit

Response

Other\_\_\_

(Describe)

Staff Count: Employee Appeals Unit

~				
	1 Qtr	2 Qtr	3 Qtr	4 Qtr
FY 02-03	3	3	3	3
FY 03-04	2			

## Departmental Quarterly Performance Report Department Name: Reporting Period:

<ul> <li>ECC 812 Payroll re write – rewrite the employee master file portion of the payroll system facilitating future development of an enterprise HR system</li> <li>Major phase implemented in August 2003. Minor implementation issues are being resolved. It provides easier maintenance (table-driven rather than hard-coded) and greater system stability</li> <li>Two major areas remaining are the emergency payroll and voucher system.</li> </ul>	Strategic Plan Business Plan Budgeted Priorities Customer Service Workforce Dev x_ ECC Project Audit Response Other (Describe)
ECC-788 Implement an Interactive Voice Response System (IVR).  The IVR project was completed and announced to the public on January 18 <sup>th</sup> , 2004 and the first reduced ad was in the Miami Herald classifieds section on the same date. We are waiting for the Miami Herald's invoice to evaluate the cost savings.	Strategic PlanBusiness PlanBudgeted Priorities Customer ServiceWorkforce Devx_ECC ProjectAudit Response(Describe)
Implement an Employee Feedback Survey component to the Management Performance Appraisal Pilot Project.  Vendor was selected and Phase 1 of Employee Feedback Survey project will begin May 2002-2003. Develop plans for utilization of Employee Feedback Survey	Strategic PlanBusiness Planx_Budgeted Priorities Customer ServiceWorkforce DevECC ProjectAudit Response Other(Describe)

## Departmental Quarterly Performance Report Department Name: Reporting Period:

ECC 796 Countywide Pay Plan review – Conduct a comprehensive review of the County's Pay Plan and Classification Plan and develop a method & model to simplify both.  The final report was received in October. Currently, staff is conducting an in-depth review of the findings and recommendations to identify those that can and should be implemented.	Strategic Plan _x_Business Plan _Budgeted Priorities Customer Service _Workforce Devx_ECC Project _Audit Response Other(Describe)
ECC 718 Human Resources Mgmt – Continue to assess support services for all service depts. To ensure that all personnel needs are effectively & efficiently met. Initiated a departmental business process review to update existing processes and procedures. The first area to be reviewed is the Recruitment unit. ERD also completed the first Employee Relations Customer Satisfaction Survey which will provide a base line for future performance data and assist in determining user dept. service needs.	Strategic Plan _x_Business Plan _Budgeted Priorities Customer Service _Workforce Devx_ECC Project _Audit Response  Other(Describe)

# Departmental Quarterly Performance Report Department Name:

**Reporting Period:** 

## PERSONNEL SUMMARY

## A. Filled/Vacancy Report

	Filled as of		Actual Number of Filled and Vacant positions at the end of each quarter							
NUMBER	September 30 of Prior	Current Year	Quar	ter 1	Quarter 2		Quarter 3		Quarter 4	
OF	Year	Budget	Filled	Vacant	Filled	Vacant	Filled	Vacant	Filled	Vacant
FULL-TIME POSITIONS*	140	145	137	8						

<sup>\*</sup> Public Safety Departments should report the sworn versus non-sworn personnel separately and Departments with significant part-time, temporary or seasonal help should report these separately.

#### **Notes:**

## B. Key Vacancies

Personnel Services - None

Labor Management and Employee Appeals - None

Admin. Services – None

Dept. Admin. Admin. Support Unit – Account Clerk: Critical to cost recovery efforts for the Dept. including MDCU, employment advertising, etc.

Career Development Division – Program Coordinator for MDCU. This position supports functions of Division Manager and Division Director for MDCU projects.

#### C. Turnover Issues

**D.** Skill/Hiring Issues Personnel-Payroll Technicians require 6-12 months of training to acquire knowledge about the personnel and payroll rules, labor agreements, and to utilize the payroll system.

## E. Part-time, Temporary and Seasonal Personnel (Including the number of temporaries long-term with the Department)

ERD has one long term part time position, Employment Industrial Psychologist.

#### F. Other Issues

ASD needs to develop and maintain a broader management infrastructure.

ASD requires more support staff to attend to ancillary duties

## **FINANCIAL SUMMARY**

# Departmental Quarterly Performance Report Department Name:

**Reporting Period:** 

(All Dollars in Thousands)

	PARTY PROPERTY.	CURRENT FISCAL YEAR								
	PRIOR		Qua	rter						
	YEAR	Total						% of		
		Annual	nicenthia Camara				- T	Annual Budget		
	Actual	Budget	Budget	Actual	Budget	Actual	\$ Variance	Duugei		
Revenues										
→ Gen	7932	7897	1974	1974	1974	1974	0	25		
Fund								2.0		
→ Reimb	1939	2294	574	658	574	658	84	29		
			· •							
Total	9871	10191	2548	2515	10191	2632	84	50		
A CARLOTTICAL TO A SECOND CONTROL OF THE SEC	7 7 1 -									
Expense*	6000	77044	1561	10.00	15761	1000	00	26		
Salary	6999	7044	1761	1860	1761	1860	99	26		
Fringes	1870	2294	573	541	573	541	-32	24		
Other Oper	938	853	214	81	214	81	-133	09		
Total	9807	10163	2548	2482	2548	2482	-66	24		

<sup>\*</sup> Expenditures may be reported by activity as contained in your budget or may be reported by category (personnel, operating and capital).

Equity in pooled cash (for proprietary funds only)

Fund/	11 111022		Projected at Y		
Subfund	Prior Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4
BONDAY BUILDING					
THE REPORT OF THE PERSON OF TH					
· 国际					
					:
1322 S. Kalan 2040 IIII					
Total					

## **Comments:**

(Explain variances, discuss significant in-kind services, provide status of aged receivables at 30-60-90-+ days and those scheduled for write-off, if applicable)

ERD has processed all backlog reimbursements and presently we are up to date, we will continue to recover cost expended for MDCU including training coordinated for FIU, Miami-Dade Community College, New Horizons; GSA Risk Management; WASD; Testing & Validation; the MOU with MDT/OPTM, etc.

Departmental Quarterly Performance Report Department Name: Reporting Period:						
STATEMENT OF PROJECTION AND OUTLOOK						
The Department projects to be within authorized budgeted expenditures and projects that available revenues will exceed expenses except as noted below:						
Notes and Issues: (Summarize any concern or exception which will prohibit the Department from being within authorized budgeted expenditures and available revenues)						
Requires compliance with the County Manager's mandatory participation in Miami-Dade County University. Also, requires elimination of training redundancy and duplication.						
ERD requires focus on performance standards by maintaining staffing levels while moving forward with modernization plan.						
More realistic resource levels to comply with value added internal support level.						
DEPARTMENT DIRECTOR REVIEW						
The Department Director has reviewed this report in its entirety and agrees with all information presented including the statement of projection and outlook.						
Date						

32

Department Director



**Department Name: Finance** 

Reporting Period: FY 2003-04 1st Quarter

I. Performance Initiatives	Page 2
II. Personnel Status	Page 16
III. Financial Performance	Page 18
IV. Department Director Review	Page 19

**Department Name: Finance** 

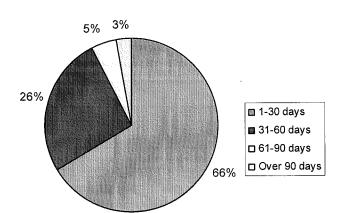
Reporting Period: FY 2003-04 1st Quarter

## **MAJOR PERFORMANCE INITIATVES**

Mission Statement: Provide timely, accurate, efficient, and accessible financial services, data, analysis, tax collection and guidance to our broad customer base and to promote confidence in these products and services as sound foundations for financial and management decision making.

## Issue payments to vendors within 30 days of receipt of invoice by the County.

Average No. of Days it takes to process invoices for payment



Check all that apply

- \_Strategic Plan
- <u>x</u> Business Plan Budgeted
- Priorities
- <u>x</u> Customer Service
- <u>x</u> ECC Project
- Workforce Dev.
- \_\_\_ Audit Response
- Other\_\_\_

(Describe)

Goal Outcome Identifier: ES8-3

Invoices processed within the following average number of days:

QTR 1	-2004	No. of Invoices	% of Total	YTD-2004	No. of Invoices	% of Total
	1-30 days	34,151	66%	1-30 days	34,151	66%
	31-60 days	13,426	26%	31-60 days	13,426	26%
	61-90 days	2,406	5%	61-90 days	2,406	5%
	Over 90 days	1,407	3%	Over 90 day	/s 1,407	3%
Total	-	51,390	100%	Total	51,390	100%

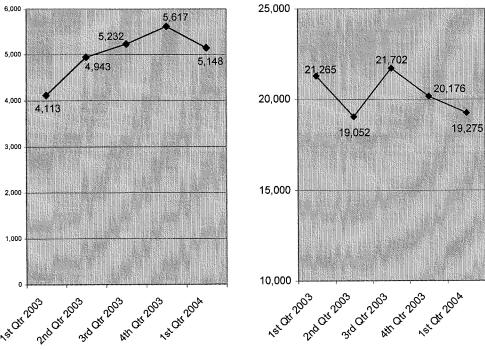
Above information based on Contract payments processed through Procurement only. It does not include Construction Contract or Direct Vouchers payments.

**Department Name: Finance** 

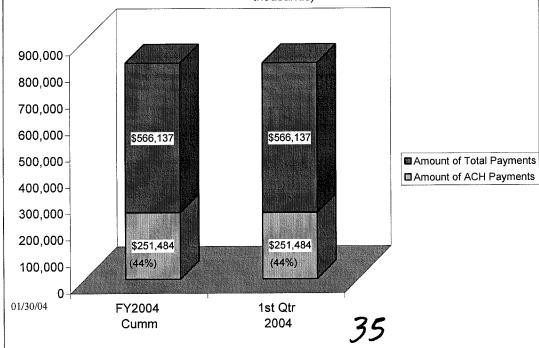
Reporting Period: FY 2003-04 1st Quarter

Increase the usage of Automatic Clearing House (ACH) payments in order to pay vendors expeditiously and minimize issuance of manual checks





Amount of ACH Payments vs. Generated Checks Including Emergency Checks (In thousands)



Check all that apply

- \_ Strategic Plan
- <u>x</u> Business Plan Budgeted

Priorities

- x Customer Service
- <u>x</u> ECC Project
- \_\_ Workforce Dev.
- \_\_ Audit Response
- \_\_ Other\_

(Describe)

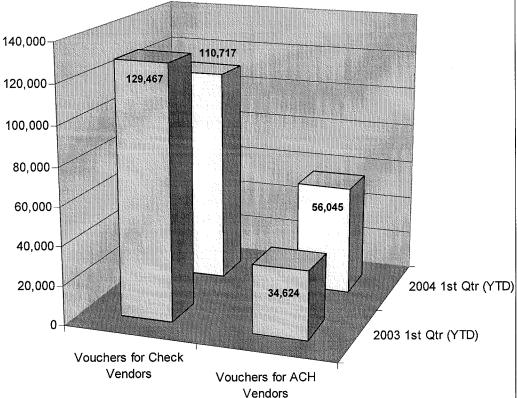
Goal Outcome Identifier: ES8-4

Page 3 of 19

Reporting Period: FY 2003-04 1st Quarter

Process payments to vendors on a timely and accurate manner in the new Accounts Payable module, tracking commodity usage and payment cycle.

Accounts Payable
Vouchers Processed for ACH Vendors vs. Vouchers Processed for Vendors Paid by Check



- o 2003 (1st Quarter) ACH is 21% of Total Vouchers Processed
- o 2004 (1st Quarter) ACH is 33% of Total Vouchers Processed

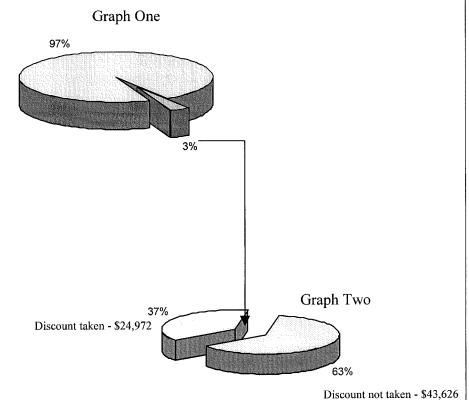
Check all that apply

- \_ Strategic Plan
- <u>x</u> Business Plan
  - \_ Budgeted
- Priorities
- <u>x</u> Customer Service
- \_ECC Project
- \_\_ Workforce Dev.
- Audit Response
- Other

(Describe)

Goal Outcome identifier: ES8-4 Maximize prompt payment discounts on all County contracts that provide for early payment discounts.

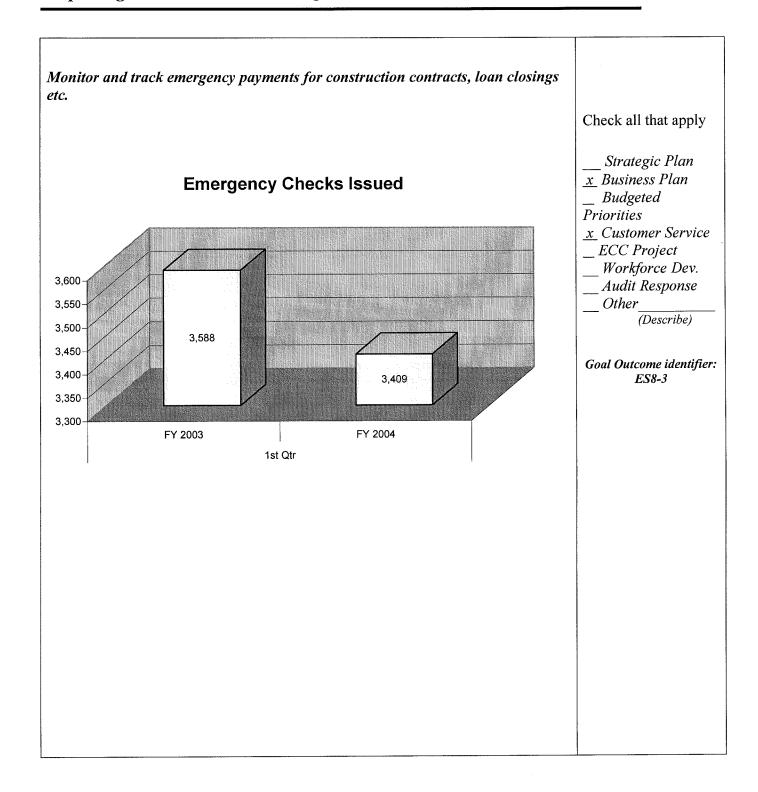
The following graphs show that 3% of all contract payments made in Quarter 1 of FY2004 provided the County early payment discount incentives (Graph One). Of this 3%, we were able to take advantage of early payment discounts in 37% of the payments made (Graph Two).



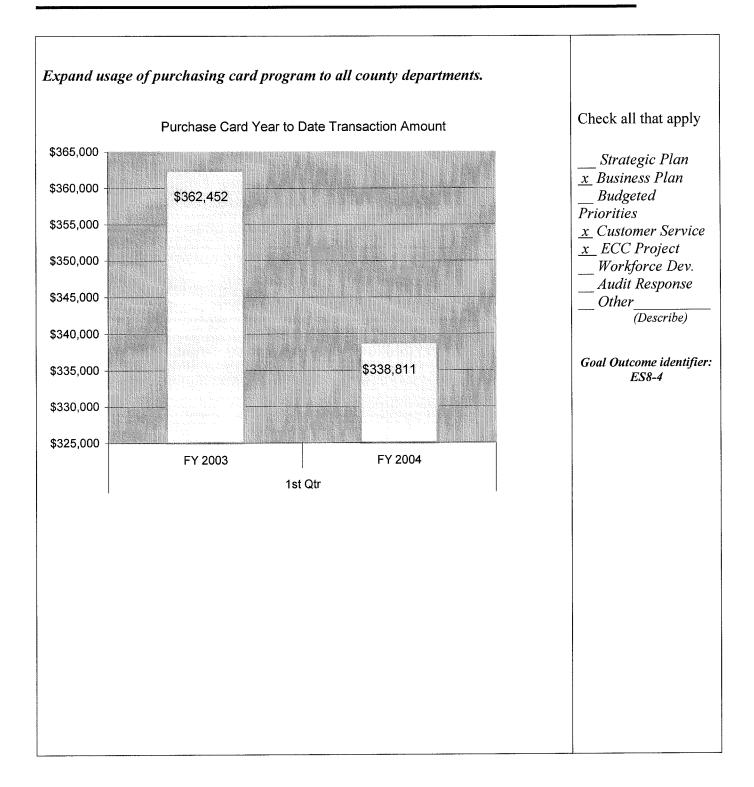
Check all that apply

- Strategic Plan
- <u>x</u> Business Plan
- <u>x</u> Budgeted
- Priorities
- \_ Customer Service
- \_\_ECC Project
- Workforce Dev.
- \_\_\_Audit Response
- \_\_ Other
  - (Describe)

Goal Outcome identifier: ES8-4

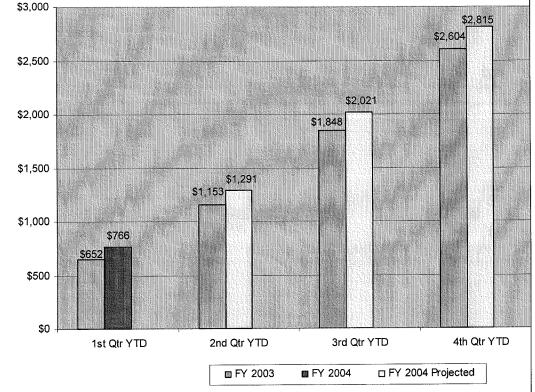


Reporting Period: FY 2003-04 1st Quarter



The following are the revenues for last year, followed by the first quarter of this year and with a 5% increase over the next 3 quarters. Credit and Collection is actually \$80.9K ahead of the projected 5% increase after the first quarter. This makes the annual increase 8.1% instead of the projected 5% increase.

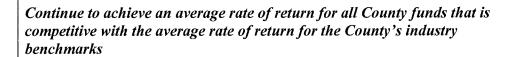
### Credit and Year to Date Net Revenue (in thousands)

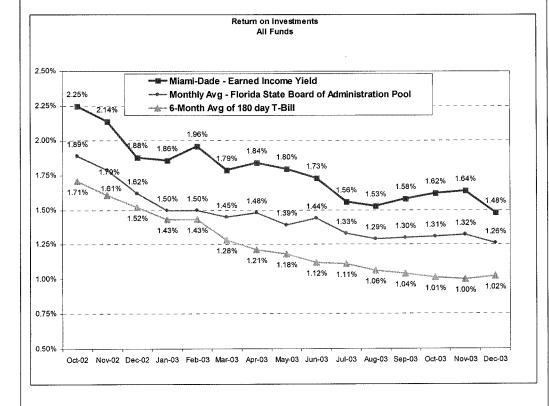


Check all that apply

- Strategic Plan
- <u>x</u> Business Plan
- <u>x</u> Budgeted Priorities
- \_ Customer Service
- \_\_ ECC Project
- \_ Workforce Dev.
- \_\_ Audit Response
- \_ Other\_\_
  - (Describe)

Goal Outcome identifier: ES8-2 Reporting Period: FY 2003-04 1st Quarter

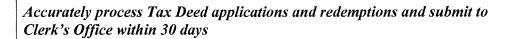


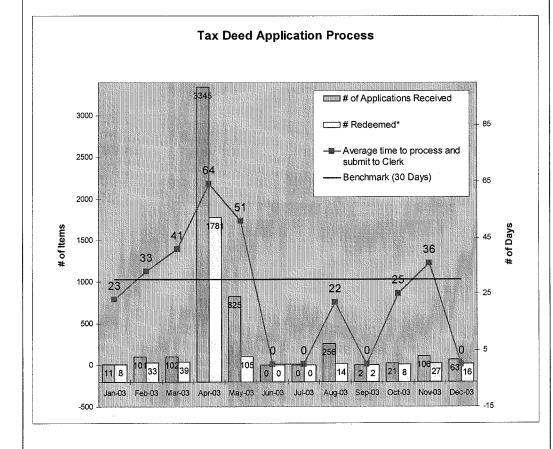


Check all that apply

- \_\_ Strategic Plan
- <u>x</u> Business Plan
  - \_\_Budgeted
- Priorities
  - \_\_ Customer Service
  - \_\_ECC Project
  - Workforce Dev.
- \_\_\_\_ Audit Response
- Other
  - (Describe)

Goal Outcome identifier: ES8-1





### Check all that apply

- \_\_ Strategic Plan
- \_\_ Business Plan Budgeted
- Priorities
- <u>x</u> Customer Service
  - \_ECC Project
- \_ Workforce Dev.
  Audit Response
- \_\_ Audit Response Other
  - \_Other (Describe)

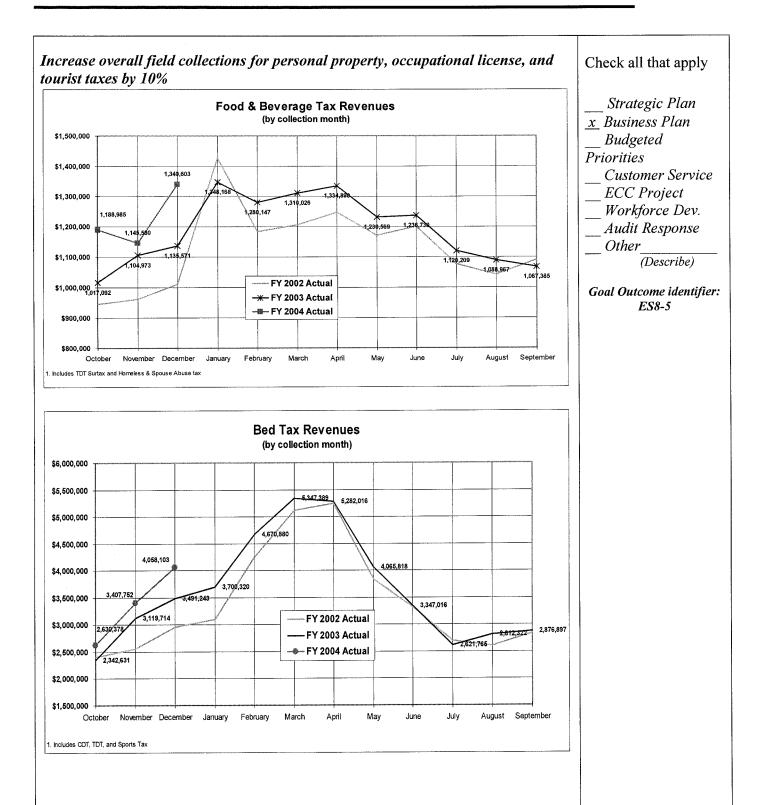
Goal Outcome identifier: ES8-5

<sup>\*</sup> Number redeemed indicates when taxes are paid prior to a public auction of the property deed

<sup>\*\*</sup>Tax deed applications are not accepted while the yearly tax certificate auction is conducted (June)

**Department Name: Finance** 

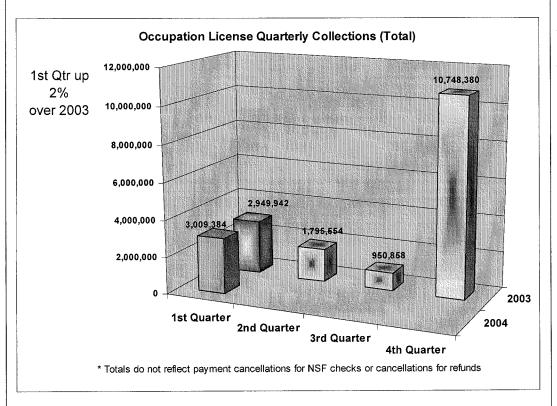
Reporting Period: FY 2003-04 1st Quarter



**Department Name: Finance** 

Reporting Period: FY 2003-04 1st Quarter

Increase overall field collections for personal property, occupational license, and tourist taxes by 10%



\*OL Year runs from August to July

01/30/04

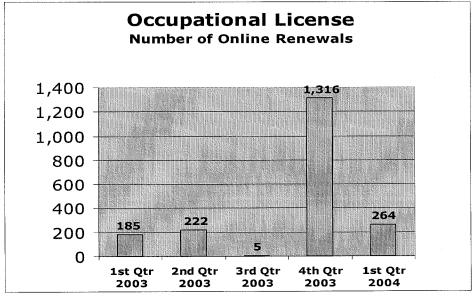
### Check all that apply

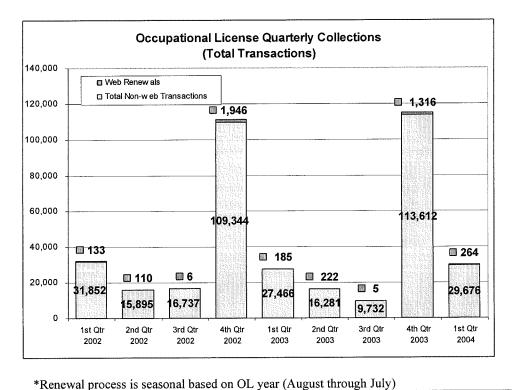
- Strategic Plan
- <u>x</u> Business Plan Budgeted
- Priorities
- \_\_Customer Service
- \_\_\_ ECC Project
- \_\_\_ Workforce Dev.
- \_\_\_ Audit Response
- \_\_ Other\_\_\_\_

(Describe)

Goal Outcome identifier: ES8-5

Monitor, track and promote on-line services and payment activity for occupational license tax renewals and auto tag registration transactions





Check all that apply

Strategic Plan

<u>x</u> Business Plan Budgeted

Priorities

<u>x</u> Customer Service

\_ECC Project

Workforce Dev.

\_\_ Audit Response Other

(Describe)

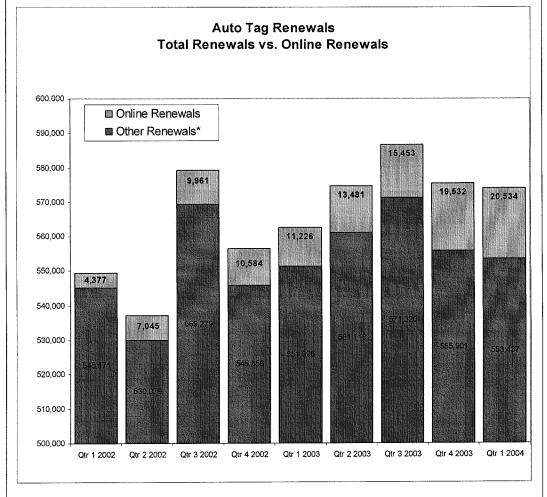
ES8-5

Goal Outcome identifier:

Department Name: Finance Reporting Period: FY 2003-04 1st Quarter

Complete an analysis and review of all field collection and enforcement activities and make recommendations for improvements and streamlining of current process. Consolidate field collection duties and/or coordination of field activities to better track and manage the process.	Check all that apply Strategic Plan
<ul> <li>Interviews were conducted to fill the position of Tax Collector Manager for the above Section. Position was offered and accepted with a start date of January 12, 2004.</li> <li>The newly created Section is comprised of Field Enforcement/ Collections Officers from the Occupational License Section and the Personal Property Section.</li> </ul>	x Business Plan Budgeted Priorities x Customer Service ECC Project Workforce Dev. Audit Response Other (Describe)
<ul> <li>Organizational structure, support staff, training and information technology solutions are still being evaluated for implementation.</li> </ul>	Goal Outcome identifier: ES8-5
<ul> <li>Partial implementation to be finalized during the 2nd Quarter of FY 2003-04.</li> </ul>	
<ul> <li>System reports are not available for this time period.</li> </ul>	

Monitor, track and promote on-line services and payment activity for occupational license tax renewals and auto tag registration transactions



<sup>\*</sup>Figures include renewal transactions conducted at all private tag agencies

Check all that apply

- \_ Strategic Plan
- <u>x</u> Business Plan Budgeted

Priorities

- <u>x</u> Customer Service
- \_ECC Project
- \_ Workforce Dev.
- \_\_Audit Response
- \_\_Other\_\_

(Describe)

Goal Outcome identifier: ES8-5

**Department Name: Finance** 

Reporting Period: FY 2003-04 1st Quarter

### PERSONNEL SUMMARY

### A. Filled/Vacancy Report

	Filled as of				Actual Number of Filled and Vacant positions at the end of each quarter					
NUMBER OF	September 30 of Prior	Current Year	Quar	naman ngam		rter 2	an in its	rter 3	Quar	l a
	Year	Budget	Filled	Vacant	Filled	Vacant	Filled	Vacant	Filled	Vacant
FULL-TIME POSITIONS*	298	336	306	30						

<sup>\*</sup> Public Safety Departments should report the sworn versus non-sworn personnel separately and Departments with significant part-time, temporary or seasonal help should report these separately.

### Notes:

### B. Key Vacancies

• The positions of Tax Collector Manager (3), Administrative Officer 1 and 2, Paralegal Collection Specialist (2), Tax Record Supervisor 1, and Tax Record Clerk 2 (5) were interviewed and/or filled during the first quarter.

### C. Turnover Issues

• The Finance Department is continuing to aggressively recruit and fill the 30 positions that were vacant at the end of the first quarter.

### D. Skill/Hiring Issues

- During the first quarter, Three Tax Collector employees attended the Florida Tax Collectors Association Fall Conference in San Destin, FL. Five Tax Collector employees attended a Department of Revenue Collector Certification training held in Tallahassee.
- The Tax Collector's Office has submitted several reclassifications to the Employee Relations Department in order to better organize front line customer service staff and condense the number of classifications that exist on the current table of organization.

### E. Part-time, Temporary and Seasonal Personnel

**Department Name: Finance** 

Reporting Period: FY 2003-04 1st Quarter

### F. Other Issues

• The 2003 tax bill has been redesigned and was mailed at the end of October. The new tax bill uses larger, more legible font and clearly displays the various Ad Valorem and non-Ad Valorem taxing authorities that are collected by the Tax Collector's Office.

- In order to better serve our customers during our payment period, the Tax Collector's Office rerouted all incoming tax bill related phone calls to the Team Metro Answer Center. The payment period extends from November to March, with the bulk of the phone calls taking place during the month of November. The newly redesigned 2003 tax bills with contact information directing customers to contact the Answer Center were mailed out at the end of October.
- The Tax Collector's Public Service section in room 101 was opened on schedule in the 1<sup>st</sup> Quarter of FY 2003-04. The Auto Tag and Ad Valorem sections are now two separate public service offices. This is providing a higher level of service to our tax paying customers, while better honing staff as subject matter experts in their respective areas.
- Due to the temporary space constraints caused by the construction, the Tax Collector's Office had instituted a compressed workweek pilot program on April 21st that allowed for Public Service personnel to work 10 hour days while extending public service hours from 8 a.m. to 6 p.m. In order to adequately staff both public service areas, the hours of operation were adjusted during the first quarter to 8 a.m. to 5 p.m. and the compressed workweek schedule has been discontinued.

**Department Name: Finance** 

Reporting Period: FY 2003-04 1st Quarter

**FINANCIAL SUMMARY** 

FINANCIAL SUMIN		CURRENT FISCAL YEAR						
			1st Qu	arter		Ye	ar-to-date	
	PRIOR YEAR ACTUAL	Total Annual Budget	Budget	Actual	Budget	Actual	\$ Variance	% of Annual Budget
Revenues								
Carryover								
T/C Carryover	2,175	117	117	680	117	680	563	481%
Famis Carryover	554	-	-	794	-	794	794	0%
B/A Carryover	592	720	720	1,104	720	1,104	384	53%
C/M Carryover	17	17	17	51	17	51	34	200%
CC Carryover	484	423	423	1,276	423	1,276	853	202%
Other Rev					-	-	-	
Tax Collector	22,983	23,942	5,986	3,952	5,986	3,952	(2,034)	-34%
Famis/Adpics	735	340	85	-	85	_	(85)	-100%
Bond Admin	2,146	1,349	337	235	337	235	(102)	-30%
Cash Mgt	1,087	1,164	291	172	291	172	(119)	-41%
Credit and Collection	2,604	2,112	528	867	528	867	339	64%
Total	33,377	30,184	8,504	9,131	8,504	9,131	627	7%
Expense*								
Tax Collector	12,613	13,945	3,486	3,243	3,486	3,243	243	7%
Interfund Transfer		340	85	-	85	-	85	100%
Director	513	925	231	180	231	180	51	22%
Controller	3,853	4,349	1,087	1,177	1,087	1,177	(90)	-8%
COR Transfer	7,500	4,800	1,200	-	1,200	-	1,200	100%
Famis/Adpics	495	340	85	107	85	107	(22)	-26%
Bond Admin	1,635	1,769	442	190	442	190	252	57%
Cash Mgt	1,053	1,181	295	220	295	220	75	25%
Credit and Collection	1,812	2,535	634	414	634	414	220	17%
Total	29,474	30,184	7,546	5,531	7,546	5,531	2,015	34%

(All Dollars in Thousands)

### **Comments:**

(Explain variances, discuss significant in-kind services, provide status of aged receivables at 30-60-90-+ days and those scheduled for write-off, if applicable)

<sup>\*</sup> Expenditures may be reported by activity as contained in your budget or may be reported by category (personnel, operating and capital).

<sup>\*</sup> The Finance department is experiencing higher than budgeted attrition; expenses, reimbursements and transfers are not evenly distributed throughout the year

**Department Name: Finance** 

Reporting Period: FY 2003-04 1st Quarter

Equity in pooled cash (for proprietary funds only)

	Prior Year		Current Year	
	Year End	Month 1	Month 2	Month 3
Fund/Subfund				
GF 030/031				
031005	1,450	(179)	(546)	684
031004	1122	1,041	993	1,164
GF 050/053				
053006/056113	1029	1028	1028	922
053002	116	71	154	63
053003/4/7	1528	1,686	1,592	1,882
Total	5,245	3,647	3,221	4,715

### STATEMENT OF PROJECTION AND OUTLOOK

The Department projects to be within authorized budgeted expenditures and projects that available revenues will exceed expenses except as noted below:

Notes and Issues:

### **DEPARTMENT DIRECTOR REVIEW**

The Department Director has reviewed this report in its entirety and agrees with all information presented including the statement of projection and outlook.

Lacket Saum Date January 30, 2004

Signature Rachel Baum Department Director



**Department of Procurement Management** 

Reporting Period: FY 2003-2004 1<sup>st</sup> Quarter (Revised) (October - December 2003)

1.	Performance Measures/Initiatives	Page 2	! •
2.	Personnel Status	Page 1	0
3.	Financial Performance	Page 1:	3
4.	Department Director Review	Page 1	5

**Department Name:** Department of Procurement Management (DPM)

Reporting Period: FY 2003-2004 - 1st Quarter - Revised

### Goal

ES3: Ensure the timely acquisition of "best value" goods and services while maintaining integrity and inclusion

### Outcome

ES3-1: Streamlined and responsive procurement process

### Performance Measure A:

Increase the number of current staff attending training and professional development events per year

### **Business Plan Proposal:**

FY 02-03	FY 03-04	FY 04-05	
Actual	Projection	Projection	
N/A	303	333	

### **Quarterly Report:**

1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	FY 03-04	Percentage of
FY 03-04	FY 03-04	FY 03-04	FY 03-04	Total to Date	Projection
127	N/A	N/A	N/A	127	

Training and attendance for the 1<sup>st</sup> quarter is as follows:

82 employees (90% of projection based upon 100% of 91 attendees) Ethics

(65% of projection based upon 100% of 65 attendees) Specification Writing 42 employees

 Business Writing 1 employee (10 % of projection based upon 90% of 91 attendees)

 Other Training 2 employees

### 2. Performance Measure B:

Comprehensive efficiency process improvements per year

### **Business Plan Proposal:**

FY 02-03	FY 03-04	FY 04-05	
Actual	Projection	Projection	
8	8		

### **Quarterly Report:**

1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	FY 03-04	Percentage of
FY 03-04	FY 03-04	FY 03-04	FY 03-04	Total to Date	Projection
3	N/A	N/A	N/A	3	38%

\_X\_\_ Strategic Plan

\_X\_ Business Plan **Budgeted Priorities** 

Other

**Customer Service ECC Project** Workforce Dev. Audit Response

(Describe)

- \_X\_ Strategic Plan
- \_X\_ Business Plan

**Budgeted Priorities** 

- **Customer Service**
- X ECC Project
  - Workforce Dev.
  - Audit Response

(Describe)

**Department Name:** Department of Procurement Management (DPM)

Reporting Period: FY 2003-2004 - 1st Quarter - Revised

### Performance Measure B (cont):

Process improvements for the 1<sup>st</sup> Quarter:

- a. A streamlined process for RFP's under \$100,000
- b. e-Procurement
  - Automation of the e-Procurement Activity Report for reporting electronic bid announcements and notices to vendors
  - Security improvements on the Intranet to allow agents to process ITBs and RFPs simultaneously
  - Enhancement to minimize the number of errors made by vendors when providing their e-mail address at the time of vendor enrollment
- c. Enhancements to the Bid Tracking System (BTS) includes features to:
  - Identify, track and provide reports for contracts designated under the User Access Program
  - Identify and report bid waiver and sole source contracts that were selected to be competed
  - Identify and report vendors that submitted a Bid Bond at the time of bid opening
  - Track and report insurance gap history and vendor non-performance history by contract

### 3. Performance Measure C:

Percentage of bid announcements issued via e-mail

### **Business Plan Proposal:**

FY 02-03	FY 03-04	FY 04-05	
Actual	Projection	Projection	
74%	76%	78%	

### **Quarterly Report:**

1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	FY 03-04	Percentage of
FY 03-04	FY 03-04	FY 03-04	FY 03-04	Total to Date	Projection
78%	N/A	N/A	N/A	N/A	

v	Strategic Plan	
^	SHALEUIG FIAH	

Х	Business	Plan

Budgeted Priorities

\_X\_ Customer Service

\_\_\_ ECC Project

Workforce Dev.Audit Response

Other

(Describe)

**Department Name:** Department of Procurement Management (DPM)

Reporting Period: FY 2003-2004 - 1st Quarter - Revised

4.	Perfor	mance	Measure	D

RFP processing time (in months) for contracts over \$1 million and under \$1 million

### **Business Plan Proposal:**

	FY 02-03 Actual	FY 03-04 Projection	FY 04-05 Projection
Over \$1 million	10 ½ months	10 months	9 months
Under \$1 million	10 months	7 months	6 months

## \_X\_ Strategic Plan \_X\_ Business Plan \_\_\_ Budgeted Priorities \_X\_ Customer Service \_\_\_ ECC Project \_\_\_ Workforce Dev. \_\_\_ Audit Response \_\_\_ Other \_\_\_ (Describe)

### **Quarterly Report:**

	1 <sup>st</sup> Quarter FY 03-04	2 <sup>nd</sup> Quarter FY 03-04	3 <sup>rd</sup> Quarter FY 03-04	4 <sup>th</sup> Quarter FY 03-04	FY 03-04 Total to Date	Percentage of Projection
Over \$1 million	5 months	N/A	N/A	N/A	5 months	Exceeded projection of 10 months by 50% (one contract)
Under \$1 million	7 months	N/A	N/A	N/A	7 months	Met projection of 7 months (two contracts)

### 5. Performance Measure E:

Invitation to Bid (ITB) processing time (in months) for contracts over \$1 million and under \$1 million

### **Business Plan Proposal:**

	FY 02-03 Actual	FY 03-04 Projection	FY 04-05 Projection
Over \$1 million	11 months	11 months	10 months
Under \$1 million	9 months	8 months	8 months

### \_X\_ Strategic Plan

_X_	Business	Plan
_		

### \_\_\_\_ Budgeted Priorities \_X\_ Customer Service

### \_\_\_ ECC Project

### \_\_ Workforce Dev.

### Other \_\_\_\_(Describe)

### **Quarterly Report:**

	1 <sup>st</sup> Quarter FY 03-04	2 <sup>nd</sup> Quarter FY 03-04	3 <sup>rd</sup> Quarter FY 03-04	4 <sup>th</sup> Quarter FY 03-04	FY 03-04 Total to Date	Percentage of Projection
Over \$1 million	D	N/A	N/A	N/A	N/A	N/A

**Department Name:** Department of Procurement Management (DPM) **Reporting Period:** FY 2003-2004 - 1<sup>st</sup> Quarter - Revised

### Quarterly Report (cont):

	1 <sup>st</sup> Quarter FY 03-04	2 <sup>nd</sup> Quarter FY 03-04	3 <sup>rd</sup> Quarter FY 03-04	4 <sup>th</sup> Quarter FY 03-04	FY 03-04 Total to Date	Percentage of Projection
Under \$1 million	а	N/A	N/A	N/A	N/A	N/A

Information not available for the first quarter. A tracking system is being developed to facilitate the reporting of this data. Information expected to be available for the 2<sup>nd</sup> quarter.

### 6. Performance Measure F:

Reduce percentage of contract extensions

### **Business Plan Proposal:**

	FY 02-03 Actual	FY 03-04 Projection	FY 04-05 Projection
TB Contracts	18%	15%	15%
Bid Waiver/ Sole Source Contracts	27%	15%	15%

### **Quarterly Report:**

	1 <sup>st</sup> Quarter FY 03-04	2 <sup>nd</sup> Quarter FY 03-04	3 <sup>rd</sup> Quarter FY 03-04	4 <sup>th</sup> Quarter FY 03-04	FY 03-04 Total to Date	Percentage of Projection
ITB Contracts	18%	N/A	N/A	N/A	18%	1 <sup>st</sup> quarter is consistent with FY 02- 03 and 3% below projection
Bid Waiver/Sole Source Contracts	27%	N/A	N/A	N/A	27%	1 <sup>st</sup> quarter is consistent with FY 02- 03 and 12% below projection.

- \_X\_ Strategic Plan
- \_X\_ Business Plan
- \_\_\_ Budgeted Priorities
- \_X\_ Customer Service
- \_\_\_ ECC Project
- Workforce Dev.
- Audit Response
  - Other (Describe)

**Department Name:** Department of Procurement Management (DPM)

Reporting Period: FY 2003-2004 - 1<sup>st</sup> Quarter - Revised

### 7. Performance Measure G:

Reduce the number of successful Bid Protests

### **Business Plan Proposal:**

	FY 02-03 Actual	FY 03-04 Projection	FY 04-05 Projection
RFP Protests	1	1	1
Bid Protests	1	1	1

### **Quarterly Report:**

	1 <sup>st</sup> Quarter FY 03-04	2 <sup>nd</sup> Quarter FY 03-04	3 <sup>rd</sup> Quarter FY 03-04	4 <sup>th</sup> Quarter FY 03-04	FY 03-04 Total to Date	Percentage of Projection
Bid Protests	3	N/A	N/A	N/A	3	N/A
RFP Protests	0	N/A	N/A	N/A	0	N/A

RFPs: 3 contracts were awarded / 0 Protests

Bids: 65 contracts / 3 Bid Protests / 1 pending decision

- \_X\_ Business Plan
- Budgeted PrioritiesCustomer Service
- \_\_ ECC Project
- \_\_\_ Workforce Dev.
- Audit Response
  - Other

(Describe)

**Department Name:** Department of Procurement Management (DPM)

Reporting Period: FY 2003-2004 - 1st Quarter - Revised

### Goal

ES3Ensure the timely acquisition of "best value" goods and services while maintaining integrity and inclusion

### Outcome

Outcome: ES3-2 Full and open competition

Outcome: ES3-3 Best-value goods and services (price, quality, terms and conditions)

### 8. Performance Measure A:

Workshops/meetings for vendors and potential vendors per year

### **Business Plan Proposal:**

FY 02-03	FY 03-04	FY 04-05
Actual	Projection	Projection
24	24	

### **Quarterly Report:**

1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	FY 03-04	Percentage of
FY 03-04	FY 03-04	FY 03-04	FY 03-04	Total to Date	Projection
4	N/A	N/A	N/A	4	17% of projection. ■

- One bid workshop cancelled due to the Veteran's Day holiday One RFP workshop cancelled due to the FTAA
- 9. Performance Measure B:

Roundtable discussions per year

### **Business Plan Proposal:**

FY 02-03	FY 03-04	FY 04-05	
Actual	Projection	Projection	
14	19	21	

### **Quarterly Report:**

1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	FY 03-04	Percentage of
FY 03-04	FY 03-04	FY 03-04	FY 03-04	Total to Date	Projection
19	N/A	N/A	N/A	19	

Met goal in the 1<sup>st</sup> quarter

- \_X\_\_ Strategic Plan
- \_X\_\_ Business Plan
- \_\_ Budgeted Priorities
- \_X\_\_Customer Service
- \_\_\_ ECC Project
- \_\_\_ Workforce Dev.
- \_\_\_ Audit Response
  - \_\_ Other \_\_\_\_ (Describe

- \_\_ Strategic Plan
- Business Plan
- Budgeted Priorities
  Customer Service
- \_X\_ ECC Project
- \_X\_\_ Workforce Dev.
  - Audit Response
    - Other\_

(Describe)

**Department Name:** Department of Procurement Management (DPM)

Reporting Period: FY 2003-2004 - 1st Quarter - Revised

- Four roundtable discussions were conducted by the Bids & Contracts Division.
- Fifteen roundtable discussions were conducted by the Technical Services Division (ADPICS and IT Unit)

### 10. Performance Measure C:

Contract savings to Miami-Dade County per year (over the contract and OTR years)

### **Business Plan Proposal:**

FY 02-03	FY 03-04	FY 04-05	
Actual	Projection	Projection	
\$28.6 million	\$15 million	\$15 million	

### **Quarterly Report:**

1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	FY 03-04	Percentage of
FY 03-04	FY 03-04	FY 03-04	FY 03-04	Total to Date	Projection
\$7,059,171	N/A	N/A	N/A	\$989,491	

- IT Unit: \$919,140 (Enterprise Operations Systems Software)
- Bids & Contracts: \$6,072,509 (Metrorail / Metromover landscaping \$4,942,050), (Sodium Polyphosphate \$1,127,630), (Furnish and Install Chemical Pumping System for Metrorail Train Wash Equipment - \$829), (Furnish and Deliver Upgraded Alstom Regutron for WASD - \$2,000)
- RFP Unit: \$67,522 (Actuarial Services \$30,000), (Purchase of Refrigerator and Carts \$37,522)

- \_X\_ Strategic Plan
- \_X\_ Business Plan
- \_X\_ Budgeted Priorities
  \_\_\_ Customer Service
- \_\_\_ ECC Project
- Workforce Dev.
- \_\_\_ Audit Response
- Other

er \_\_\_\_ (Describe

**Department Name:** Department of Procurement Management (DPM)

Reporting Period: FY 2003-2004 - 1st Quarter - Revised

11. Performance	Measure	D:
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Percentage of bid waiver and sole source contracts competed

### **Performance Measure D (cont):**

### **Business Plan Proposal:**

FY 02-03	FY 03-04	FY 04-05
Actual	Projection	Projection
N/A	25%	25%

### **Quarterly Report:**

1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	FY 03-04	Percentage of
FY 03-04	FY 03-04	FY 03-04	FY 03-04	Total to Date	Projection
Б	N/A	N/A	N/A	N/A	N/A

■ The process of competing bid waiver and sole source contracts in the Competitive Acquisition Unit began in the 2<sup>nd</sup> quarter.

### 12. Performance Measure E:

Number of outreach events attended per year

### **Business Plan Proposal:**

FY 02-03	FY 03-04	FY 04-05	
Actual	Projection	Projection	
258	258	258	

### **Quarterly Report:**

1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	FY 03-04	Percentage of
FY 03-04	FY 03-04	FY 03-04	FY 03-04	Total to Date	Projection
28	N/A	N/A	N/A	28	

The number of outreach events attended is below projections as the Outreach Coordinator was injured and unable to maintain a full schedule.

(	Strategic Plan
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	_				_		

\_X\_ Strategic Plan

\_X\_ Business Plan

**Budgeted Priorities** \_X\_ Customer Service

ECC Project

Workforce Dev.

Audit Response

Other \_\_\_\_\_(Describe

Departmental Quarterly Performance Report
Department Name: Department of Procurement Management (DPM)
Reporting Period: FY 2003-2004 - 1<sup>st</sup> Quarter - Revised

### **Personnel Summary:**

### Filled/Vacancy Report A.

FILLED AS	CURRENT YEAR BUDGET		Actual	Hart and the second	LLED AND VAC OF EACH QUAR		NS AT THE EN	ID	
SEPTEMBER 30 <sup>TH</sup> OF PRIOR YEAR		Quarter	1	QUAF	RTER 2	Quar	TER 3	QUAF	RTER 4
		FILLED	VACANT	FILLED	VACANT	FILLED	VACANT	FILLED	VACANT
89	102	92	10						

### **Key Vacancies** B.

Position	Division	Previous Incumbent	Status
Clerk 3	Bids & Contracts		Pending Position Est.
Sr. Procurement Agent (Public Works)	Bids & Contracts		Resumes being reviewed
Sr. Procurement Agent (Team 4)	Bids & Contracts	Malcolm Clark	Resumes being reviewed
Sr. Procurement Agent (Team 4)	Bids & Contracts	Overage	Resumes being reviewed
Sr. Procurement Agent (Team 2)	Bids & Contracts	Vivian Sotolongo	Resumes being reviewed
Procurement Technician (Team 1)	Bids & Contracts	Ana Rioseco	Interviews Held
Sr. Procurement Agent (IT)	Tech Services Division	Overage	Resumes being reviewed

**Department Name:** Department of Procurement Management (DPM)

Reporting Period: FY 2003-2004 - 1st Quarter - Revised

### B. Key Vacancies (cont)

Position	Division	Previous Incumbent	Status
Procurement Agent (Team 2)	Bids & Contracts	Herman Ramsey	Resumes being reviewed
Procurement Technician (Vendor Assistance)	Administrative Division	Dakota Thompson	Ad ran on 5/25/03
Procurement Contacting Officer (RFP Unit)	SAP Division	J. Carlos Plasencia	Ad ran on 12/15/03
Sr. Systems Analyst/Programmer	Tech Services Division	In-station from ETSD	Shazard Mohammed hired effective 2/2/04
Systems Analyst/Programmer 2	Tech Services Division	In-station from ETSD	Offer extended

### C. Turnover Issues:

### Senior Procurement Agent:

There are currently five (5) vacancies. One (1) vacancy is the result of a retirement and one (1) resulted from a voluntary demotion. A high vacancy rate has been experienced in this classification due to the low salary range and the department's inability to find qualified applicants willing to accept the salary level. Following extensive recruitments, three (3) of the vacancies are expected to be filled during the 2<sup>nd</sup> quarter of FY 2003-04. However, budgetary constraints will prevent the department from immediately filling the remaining vacancies.

### D. Skill/Hiring Issues:

### Senior Procurement Agent and Procurement Contracting Officer:

There is an evident disparity in the salary ranges for the Senior Procurement Agent and Procurement Contracting Officer positions. After considering similar classifications in both the private and public sector, DPM has noticed in our recent recruitments that the respective current salaries in place for the Sr. Procurement Agent and Procurement Contracting Officer positions are hindering the qualified applicant pool being considered for these vacancies. This concern is also noted in the Procurement Supervisor, Procurement Agent and Procurement Technician classifications. Revised job descriptions have been submitted to the Employee Relations Department for the review of these classifications for proper compensation and minimum qualifications. The results of this review will be presented during the 2<sup>nd</sup> quarter.

**Department Name:** Department of Procurement Management (DPM) **Reporting Period:** FY 2003-2004 - 1<sup>st</sup> Quarter - Revised

### E. Part-time, Temporary and Seasonal Personnel (Not Applicable)

DPM has no Part-time, temporary or seasonal County personnel. Three temporary agency employees were employed during the 1st quarter.

NO.	CLASSIFICATION	DIVISION / UNIT
1	Administrative Officer	Technical Services Division
2	Clerk 3	Vendor Assistance Unit

### F. Other Issues

N/A

Departmental Quarterly Performance Report
Department Name: Department of Procurement Management (DPM)
Reporting Period: FY 2003-2004 - 1st Quarter - Revised

# Financial Summary: Department of Procurement Management

(All Dollars in Thousands)

(All Dollars III THOUSAIDS)				CURRE	CURRENT FISCAL YEAR	EAR		
	PRIORYEAK							
			1st Quarter	arter		Year-	Year-to-date	
	energi Nami	Fotal Annual						% of Annual
	Actual	Budget (a)	Budget (b)	Actual (c)	Budget	Actual	S Variance (d)	Budget
Revenues								
Proprietary Revenue	156	1,811	453	12	453	12	(441)	0.66%
CICC Transfer	223							
Capital Working Fund	503	118	30		30		(30)	
GF Transfer	6,223	5,418	1,355		1,355		(1,355)	
Capital Outlay		325	81	-	81		(81)	
Carryover	48							
Total	7,153	7,672	1,918	12	1,918	12	(1,906)	
Expense *								
DPM	5,791	6,742	1,686	1,569	1,686	1,569	116	23.28%
ADPICS	1,020	930	233	146	233	146	87	15.65%
СПСС	223							
Total	7,034	7,672	1,918	1,715	1,918	1,715	203	

<sup>\*</sup> Expenditures are reported by activity as contained in budget

Equity in pooled cash (for proprietary funds only)

	Quarter 4		
rear-end as of	Ouarier 3		
Projected at Year-end a	Quarter 2		
	Quarter I		
	Prior Vear		
Fund/	Sub fund	Total	

**Department Name:** Department of Procurement Management (DPM)

Reporting Period: FY 2003-2004 - 1st Quarter - Revised

### **Financial Notes:**

(a) Capital Outlay Reserve of \$ 325,000 is for ADPICS.

- (b) 1st Quarter Budget reflects 1/4 of total budget amounts.
- (c) Actual User Access Program (UAP) revenue is expected to increase in future quarters when the ADPICS upgrade is completed to automatically deduct the fee from the vendor's invoice. Projected User Access Program enhancements are anticipated in February 2004.
- d) Proprietary revenue variance due to reduction in surcharge revenue as explained under note c. The Capital Working Fund variance is due to funds to be transferred at the end of the fiscal year. The General Fund variance is due to the pending transfer of funds which will take place at the end of the year for DPM operations.

### STATEMENT OF PROJECTION AND OUTLOOK

The Department projects to be within authorized budgeted expenditures and projects that available revenues will exceed expenses, except as noted below:

### Notes and Issues:

- User Access Program: First and second year projections for UAP revenue may fall short despite most aggressive implementations efforts... due to incremental phase in and certain "off limit" fund sources (e.g. Miami-Dade Aviation Department and Law Enforcement Trust Fund). Any shortfall will represent a serious limiting factor to adequate DPM staffing to meet customer demands and the operating requirements of the user departments.
- Staffing: Serious staffing deficits exist resulting from budget limitations based on UAP dependency
  in first year of program implementation and growing increase in customer demands and number of
  actions managed (staff responsible for 1600 actions daily- current staff complement is 92) by DPM.
- Automation/e-Procurement: Funding is required to continue internal automation and web-enabled projects for improved customer service and internal efficiencies to maximize staff resources and improve quality and timeliness of products/services delivered.
- Classification Review: Pending review of all procurement operations positions by the Employee Relations Department will result in the need for a mid-year adjustment.

45

Departmental Quarterly Performance Report
Department Name: Department of Procurement Management (DPM)
Reporting Period: FY 2003-2004 - 1<sup>st</sup> Quarter - Revised

<b>Department Director Rev</b>	iew
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The Department Director has reviewed this report including the statement of projection and outlook.	in its entirety and agrees with all information presented
Signature Theodore G. Lucas, Department Director	Date



Department Name: PROPERTY APPRAISAL

Reporting Period: Fiscal Year 2003 – 2004 1st Quarter

I. Performance Initiatives	Page 2
II. Personnel Status	Page 5
III. Financial Performance	Page 6
IV. Department Director Review	Page 7

Department Name: Property Appraisal Reporting Period: 2003-04 1st Quarter

### MAJOR PERFORMANCE INITIATVES

Describe Key Initiatives and Status

Check all that apply

County Mgr. Priority (Circle One): People Service Technology (Fiscal Responsibility)

x Strat

Submission of certified tax roll by July 1 to the State of Florida Department of
Revenue (DOR) for approval.

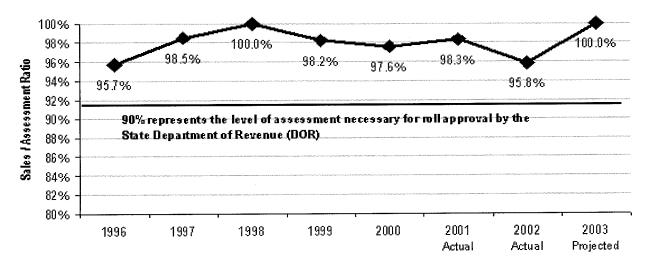
• Complete the Real Estate assessment work cycle by June 15 and ensure that the roll meets each of the Real Estate sales strata standards mandated by DOR.

— X\_ Busing Strate Stra

- Complete the Personal Property Assessment work cycle by June 15.
- Complete the personal and institutional exemption intake and processing cycle by June 15.
- \_x\_ Strategic Plan \_x\_ Business Plan
- \_x\_Budgeted Priorities \_\_Customer Service
- ECC Project
- \_ Workforce Dev.
- \_Audit Response Other

(Describe)

### Roll Approval Standard



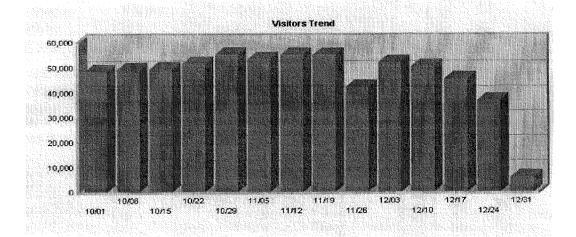
The level of assessment for 2003 roll will be updated in the 2<sup>nd</sup> quarterly report.

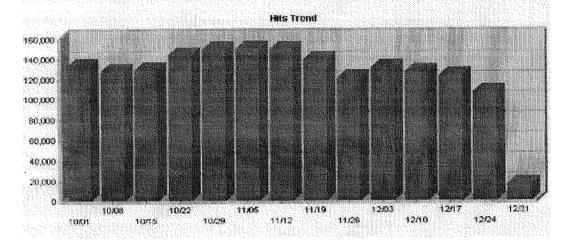
County Mgr. Priority (Circle One): People (Service) Technology Fiscal Responsibility x Strategic Plan  $x_Business Plan$ Enhance the Property Appraisal website to ensure quality customer service. x Budgeted Priorities Develop a Personal Property Website with similar functions as the Real Estate x Customer Service Website. x ECC Project Develop an on-line (e-Application) for the exemption process (see EMS Workforce Dev. initiative) Audit Response Both initiatives are awaiting implementation of the Computerized Assisted Other Mass Appraisal (CAMA) system. (Describe)

**Department Name: Property Appraisal Reporting Period: 2003-04 1st Quarter** 

<b>Property Appraisal Department</b>	WEBTRENDS Report
--------------------------------------	------------------

www – PA (InterNet)	1 <sup>st</sup> Quarter Report	
Cumulative statistics	10/01/2003- 12/31/2003	
Hits	Entire Site (Successful)	1,750,874
	Average Per Day	19,031
	Home Page	N/A
Page Views	Page Views (Impressions)	1,652,341
_	Average Per Day	17,960
	Document Views	N/A
Visitor Sessions	Visitor Sessions	651,475
	Average Per Day	7,081
	Average Visitor Session Length	0:07:33
	International Visitor Sessions	3.40%
	Visitor Sessions of Unknown Origin	3.81%
	Visitor Sessions from United States	79%
Visitors	Unique Visitors	282,163
	Visitors Who Visited Once	217,011
	Visitors Who Visited More Than Once	65,152





### Departmental Quarterly Performance Report Department Name: Property Appraisal Reporting Period: 2003-04 1st Quarter

County Mgr. Priority (Circle One): People Service (Technology) Fiscal Responsibility	_x_Strategic Plan
Computer Aided Mass Appraisal (CAMA) system to improve the Department's	_x_Business Plan
Real Estate daily business transactions and database processes. The Selection	_x_Budgeted Priorities
committee received approval of their vendor choice from the County Manager's	Customer Service
Office.	Workforce Dev.
The Department and Vendor are in negotiation on the revised contract.	_x_ ECC Project
	Audit Response
	Other
	(Describe)
County Mgr. Priority (Circle One): People Service ( <u>Technology</u> ) Fiscal Responsibility	x Strategic Plan
	x Business Plan
Electronic Document Management Services (EDMS) unit developed in the	x Budgeted Priorities x
Information Services Division. The main function of the unit will be to	Customer Service
ensure the timely exchange of Value Adjustment Board Hearing	Workforce Dev.
information according to the Florida Statutes. The secondary function will	x ECC Project
be to identify and apply the EDMS process to existing documentation	Audit Response
within the Department.	Other -
Development of web-based EDMS project productivity tracking application.	(Describe)
Development of a schedule and prioritizing the documents to be scanned.	
• Scanned the Exemption Applications for 2003 roll year, plan to scanned	
applications from year 1992 forward. Scanned Personal Property Returns	
and Field Sheets for 2003 roll.	
County Mgr. Priority (Circle One): People Service (Technology) Fiscal Responsibility	_x_Strategic Plan
	Business Plan
Digital Camera project is a proposal to research, test and implement digital	$x_Budgeted Priorities$
cameras as a replacement for the existing Polaroid Instant Cameras; ability	Customer Service
to integrate with CAMA; and reduce the annual expenditure on film. The	$x$ _ Workforce Dev.
pilot study has been completed and deemed successful. The Department has	_x_ECC Project
purchased Cameras and assigned them to the staff to be used in the field for the	Audit Response
2004 assessment roll. This project is now part of the field appraisal cycle.	Other (Describe)
County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility	
County 141gr. 1 Hority (Choic One). I copie Bervice Technology I went hesponsionly	_x_Strategic Plan
Implementation of the electronic transfer of key documentation from the	_x_Business Plan
Clerk of the Courts.	$x$ _Budgeted Priorities
Cieff of the Courts.	Customer Service
The application came on line in August of 2003. Clerks in the PA Real	Workforce Dev.
Estate Division were trained and assigned to entry and verification of	$x\_ECC$ Project
deeds. Presently working on the backlog incurred by implementation	Audit Response
	Other
process.	(Describe)
County Mgr. Priority (Circle One): People (Service) Technology Fiscal Responsibility	_x_Strategic Plan
	$x_Business\ Plan$
Development of a consolidated Personal Property Cut-Out database to	_x_Budgeted Priorities
reduce the initial response "to taxpayers' request for correction" from the	_x_Customer Service
current 60 to 90 days to 45 to 60 days.	_x_ECC Project
• The priority of implementing this initiative has been postponed,	Workforce Dev.
awaiting the implementation of CAMA, which may have this	Audit Response
functionality.	Other (Describe)
	(Describe)

Department Name: Property Appraisal Reporting Period: 2003-04 1st Quarter

### PERSONNEL SUMMARY

### A. Filled/Vacancy Report

	Filled as of				Actual Number of Filled and Vacant positions at the end of each quarter						
NUMBER 30 of Prior OF Year		Current Year	Quarter 1		Quarter 2		Quarter 3		Quarter 4		
CONTRACTOR	Year	Budget	Filled	Vacant	Filled	Vacant	Filled	Vacant	Filled	Vacant	
FULL-TIME POSITIONS*	239	257	240	17							

<sup>\*</sup> Public Safety Departments should report the sworn versus non-sworn personnel separately and Departments with significant parttime, temporary or seasonal help should report these separately.

### Notes:

### B. Key Vacancies:

- Twelve Property Appraisal Clerks and one Real Estate Change Clerk needed for the processing of data for the tax roll.
- One Income Specialists; positions needed for the Alternate Level of Assessment study and defending assessment values at the Value Adjustment Board.
- One Real Estate Evaluator 2 authorized for the Homestead Exemption Investigation Unit.

### C. Turnover Issues:

None at this time

### D. Skill/Hiring Issues

Lack of qualified White Females applying for open positions.

### E. Part-time, Temporary and Seasonal Personnel (Including the number of temporaries long-term with the Department)

Used Temporary personnel in the Homestead Exemption Division to enable the Department to man the satellite locations required for the exemption application-filing period.

### F. Other Issues

A skilled computer technician needed in the Information Services Division to assist in maintaining the over 200 personal computers and peripheral equipment we now have in the Department.

Department Name: Property Appraisal Reporting Period: 2003-04 1st Quarter

### **FINANCIAL SUMMARY**

(All Dollars in Thousands)

	III Tilousanus	CURRENT FISCAL YEAR							
	PRIOR YEAR Total Annual Actual Budget		Quar Budget	ter 1 Actual	Year-to-date  Budget Actual S Variance			% of Annual Budget	
Revenues General Fund Reimbursement Budget Adjustment	17,800 -2,568	16,145	4,036	4,041	16,145	4,041	5	25%	
Total	15,232	16,145	4,036	4,041	16,145	4,041	5	25%	
Expense* Personnel Operating Capital Total	13,188 1,542 502 15,232	14,606 1,454 85 16,145	3,652 363 21 4,036	3,981 60 0 4,041	14,606 1,454 85 16,145	3,981 60 0 4,041	329 -303 -21	27% 4% 0 25%	

<sup>\*</sup> Expenditures may be reported by activity as contained in your budget or may be reported by category (personnel, operating and capital).

Equity in pooled cash (for proprietary funds only)

Fund/	2 10 10 10 10 10 10 10 10 10 10 10 10 10	Projected at Year-end as of						
Subfund	Prior Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4			
				•				
Total								

### **Comments:**

(Explain variances discuss significant in-kind services, provide status of aged receivables at 30-60-90-+ days and those scheduled for write-off, if applicable)

Departmental Quarterly Performance Report Department Name: Property Appraisal

Reporting Period: 2003-04 1st Quarter

### STATEMENT OF PROJECTION AND OUTLOOK

The Department projects to be within authorized budgeted expenditures and projects that available revenues will exceed expenses except as noted below:

Notes and Issues:

(Summarize any concern or exception, which will prohibit the Department from being within authorized budgeted expenditures and available revenues)

### **DEPARTMENT DIRECTOR REVIEW**

The Department Director has reviewed this report in its entirety and agrees with all presented including the statement of projection and outlook.	l information
Date	
Signature	
Department Director	



Office of Agenda Coordination

Reporting Period: FY 03/04 1st Quarter

I. Performance Initiatives	Page 2
II. Personnel Status	Page 3
III. Financial Performance	Page 4
IV. Department Director Review	Page 5

Reporting Period: FY 03/04 1st Quarter

#### MAJOR PERFORMANCE INITIATVES

Describe Key Initiatives and Status

County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility

**Goal ES9:** Deliver on promises and be accountable for performances.

#### Objective(s)

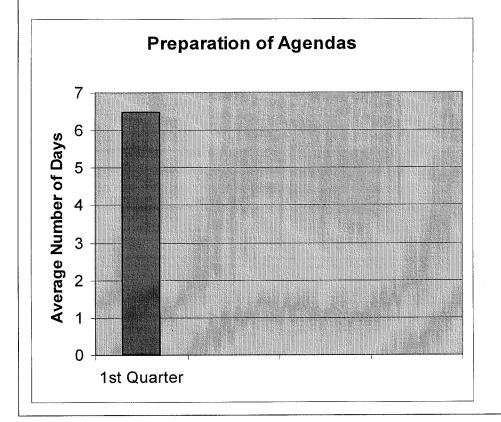
- Continue to streamline the agenda process.
- Purchase new computers in order for staff to utilize the latest version of Legistar.
- Standardize the agenda process.

#### Performance Measure(s)

• Continue to developed preliminary agendas within seven days of preparing draft agendas.

#### Comment(s)

• We purchased 10 new computers that enabled us to run the enhanced Legistar. The wait time to generate an agenda in the previous version of Legistar was approximately twenty to forty-five minutes. The enhanced Legistar program and new computers have reduced this time significantly.



- X\_Strategic Plan
  X\_Business Plan
  K\_Businest A Prior
- X\_ Budgeted Priorities X Customer Service
- \_\_\_ECC Project
- \_\_\_ Workforce Dev.
- \_\_Audit Response
  - \_\_Other\_\_\_

(Describe)

Reporting Period: FY 03/04 1st Quarter

County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility	X Strategic Plan
Goal ES1: Deliver quality customer service to our customers	X Business Plan $X$ Budgeted Priorities
Objective(s)	<u>X</u> Customer Service
<ul> <li>Increase the availability of information regarding the agenda process.</li> </ul>	ECC Project Workforce Dev.
<ul> <li>Develop a customer satisfaction survey to rate the service we are providing.</li> </ul>	Audit Response Other (Describe)
Performance Measure(s)	, -
<ul> <li>Achieve an average score of four out of a possible five in overall customer satisfaction.</li> </ul>	
Comment(s)	
<ul> <li>We will contact OPI in the second quarter to examine the possibility of them designing and conducting a survey measuring customer satisfaction.</li> <li>The early feedback regarding posting agendas and</li> </ul>	
agenda items on the website has been mostly positive.	

Reporting Period: FY 03/04 1st Quarter

Personnel Summary

#### A. Filled/Vacancy Report

Current	Actual Number of Filled and Vacant positions at the end of each quarter									
Year	Qua	Quarter 1		Quarter 2		Quarter 3		Quarter 4		
Budget	Filled	Vacant	Filled	Vacant	Filled	Vacant	Filled	Vacant		
10	10	0	TBD	TBD	TBD	TBD	TBD	TBD		

<sup>\*</sup> Public Safety Departments should report the sworn versus non-sworn personnel separately and Departments with significant parttime, temporary or seasonal help should report these separately.

#### Notes:

- B. Key Vacancies None
- C. Turnover Issues None
- D. Skill/Hiring Issues None
- E. Part-time, Temporary and Seasonal Personnel None (Including the number of temporaries long-term with the Department)
- F. Other Issues None

Reporting Period: FY 03/04 1st Quarter

#### **FINANCIAL SUMMARY**

(All Dollars in Thousands)

(All Donais III 1	10454144	<b>LYMMICKU</b>						Aunuau
	Actual	Budget	Budget	Actual =	Budget	Actual	S Variance	Budget
Revenues	\$1,079,000	\$938,000	\$234,500	\$234,500	\$938,000	\$234,500	703,500	25%
	<b>44.05</b> 0.000	<b>****</b>	<b>#22.4.5</b> 00	\$20.4 <b>7</b> 0.0	020 000	224.500	702 500	2504
Total -	\$1,079,000	\$938,000	\$234,500	\$234,500	938,000	234,500	703,500	25%
Expense*								
								18%
Personnel	\$789,723	\$822,700	\$205,675	\$151,318	\$822,700	\$151,318	671,382	
								3%
Operating	\$277,338	\$105,300	\$26,325	\$3,480	\$105,300	\$3,480	101,820	
Capital	\$11,939	\$10,000	\$2,500	\$17,407	\$10,000	\$17,407	(7,407)	174%
								18%
Total	\$1,079,000	\$938.000	\$234,500	\$172,205	\$938,000	\$172,205	765,795	

Note: Capital Expenditures in the first quarter reflect the purchase of 10 new computers

Equity in pooled cash (for proprietary funds only)

Fund/		Projected at Year-end as of						
Subfund	Prior Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4			
Total								

#### **Comments:**

Reporting Period: FY 03/04 1st Quarter

#### STATEMENT OF PROJECTION AND OUTLOOK

The Office of Agenda Coordination plans to continue to utilize technology to improve the agenda process. We also look forward to developing a training program that will train departments on how to prepare agenda items as part of our efforts to develop more standardized criteria for how legislative matters are processed.

In addition, we anticipated that we would realize savings in the area of printing costs as part of posting agendas and associated items to the Intranet and Internet. However, based on the latest cost estimate, it may be very difficult for this office to achieve the level of printing savings projected in the FY 2003-04 Budget. The printing and overtime savings would have been the result of significantly reducing the number of agenda kits produced and delivered. However, our attempts to reduce this number have been met with increased requests for additional kits.

#### **DEPARTMENT DIRECTOR REVIEW**

The Department Director has reviewed this report in presented including the statement of projection and of	
	Date
Signature	
Department Director	



## OFFICE OF FAIR EMPLOYMENT PRACTICES

FY 03-04 Quarter 1

I. Performance Initiatives	Page 2
II. Personnel Status	Page 4
III. Financial Performance	Page 5
IV. Department Director Review	Page 6

**Department Name: Office of Fair Employment Practices** 

Reporting Period: Quarter 2

#### MAJOR PERFORMANCE INITIATVES

Describe Key Initiatives and Status	Check all that apply
Develop training opportunities that provide employees and managers with the competencies that result in increased proficiencies, including a Countywide training approach.	Check all that apply  X Strategic Plan X Business Plan Budgeted Priorities Customer Service ECC Project Workforce Dev. Audit Response Other (Describe)
Develop systematic approach to improving employee satisfaction including, monitoring across diverse groups and classifications, and developing corrective action plans for improving the work environment and employee support climate.	X Strategic Plan X Business Plan Budgeted Priorities Customer Service ECC Project Workforce Dev. Audit Response Other (Describe)
Resolve employee and/or applicant complaints.	X Strategic Plan Business Plan Budgeted Priorities X Customer Service ECC Project Workforce Dev. Audit Response Other (Describe)

**Department Name: Office of Fair Employment Practices** 

Reporting Period: Quarter 2

	<u>x</u> Strategic Plan
	Business Plan
Monitoring/reporting to ensure compliance (fair employment practices).	Budgeted Priorities
monitoring to orionic compliance (tall ompleyment processes).	Customer Service
County workforce utilization of all race/ethnic groups in relationship to Miami-Dade	Workforce Dev.
County labor market statistics.	ECC Project
	Audit Response
	Other
	(Describe)
	X Strategic Plan
Work with local educational institutions, community groups, etc. to maximize	Business Plan
diversity of applicant pools	Budgeted Priorities
	X Customer Service
	ECC Project
	Audit Response
	Other
	$-\frac{Other}{(Describe)}$
	_Strategic Plan
	Business Plan
	Budgeted Priorities
	Customer Service
	Workforce Dev.
	ECC Project
	Audit Response
	Other 1
	(Describe)
	Strategic Plan
	Business Plan
	Budgeted Priorities
	Customer Service
	Workforce Dev.
	ECC Project
	Audit Response
	Other -
	(Describe)
	Strategic Plan
	Business Plan
	Budgeted Priorities
	Customer Service
	Workforce Dev.
	ECC Project
	Audit Response
	Other
	(Describe)

**Department Name: Office of Fair Employment Practices** 

Reporting Period: Quarter 2

#### PERSONNEL SUMMARY

#### A. Filled/Vacancy Report

	Filled as of		Actual Number of Filled and Vacant positions at the end of each quarter								
NUMBER	September 30 of Prior			Omouton 1		Quarter 2		Quarter 3		Quarter 4	
OF	Year	Budget	Filled	Vacant	Filled	Vacant	Filled	Vacant	Filled	Vacant	
FULL-TIME POSITIONS*			5	1		*					

<sup>\*</sup> Public Safety Departments should report the sworn versus non-sworn personnel separately and Departments with significant parttime, temporary or seasonal help should report these separately.

#### **Notes:**

B. Key Vacancies

OFEP has begun the process of filling its vacant position, FEP Administrative Specialist.

C. Turnover Issues

N/A

D. Skill/Hiring Issues

N/A

E. Part-time, Temporary and Seasonal Personnel (Including the number of temporaries long-term with the Department)

N/A

F. Other Issues

N/A

**Department Name: Office of Fair Employment Practices** 

Reporting Period: Quarter 2

#### FINANCIAL SUMMARY

(All Dollars in Thousands)

	BBM 15 TO MEDIA	CURRENT FISCAL YEAR							
	PRIOR YEAR 02-03 Actual	03-04 Total Annual Budget	Quar Budget	ter 1 Actual	Budget	Year Actual	to-date  \$ Variance	% of Annual Budget	
Revenues  • • •	General Funds	General Funds	542,000	542,000	542,000	145,045			
Total	591,000	542,000	542,000	542,000	542,000	145,045			
Expense* Personnel Operating Capital	587,000 4,000	538,000 4,000	134,500 1,000	142,809 2,236	134,500 1,000	142,809 2,236	-1,136		
Total	591,000	542,000	135,500	145,045	135,500	145,045	-9,545	26.8%	

<sup>\*</sup> Expenditures may be reported by activity as contained in your budget or may be reported by category (personnel, operating and capital).

Equity in pooled cash (for proprietary funds only)

Fund/					
Subfund	Prior Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4
State of April Edition					
Supplier (Sec. 178)					
School Eller					
Total					

#### **Comments:**

(Explain variances, discuss significant in-kind services, provide status of aged receivables at 30-60-90-+ days and those scheduled for write-off, if applicable)

Department Name: Office of Fair Employment Practices

Reporting Period: Quarter 2

#### STATEMENT OF PROJECTION AND OUTLOOK

The Department projects to be within authorized budgeted expenditures and projects that available revenues will exceed expenses except as noted below:

#### Notes and Issues:

(Summarize any concern or exception which will prohibit the Department from being within authorized budgeted expenditures and available revenues)

Present funding hinders this Department's ability to undertake its Performance objectives.

- 1. Developing training opportunities that provide employees and managers with the competencies that result in increased proficiencies, including a Countywide training approach.
- 2. Developing a systematic approach to improving employee satisfaction including, monitoring across diverse groups and classifications, and developing corrective action plans for improving the work environment and employee support climate.

Departmental Quarterly Performance Report
Department Name: Office of Fair Employment Practices

Reporting Period: Quarter 2

<b>DEPARTMENT</b>	<b>DIRECTOR</b>	<b>REVIEW</b>

The Department Director has reviewed this report in its entirety and agrees with all informative resented including the statement of projection and outlook.	tion
resented including the statement of projection and outlook.	

Date\_\_\_\_\_

Signature

Department Director



Office of Strategic Business Management

FY 2003-04 First Quarter

I. Performance Initiatives	Page 2
II. Personnel Status	Page 11
III. Financial Performance	Page 12
IV. Department Director Review	Page 14

Department Name: Office of Management and Budget

Reporting Period: First Quarter (October – December 2003)

#### **MAJOR PERFORMANCE INITIATVES**

Describe Key Initiatives and Status	Check all that apply
Goal ES1: Enable County departments and their service partners to deliver quality customer service. ES1-1 Conveniently accessed and easy-to-use services ES1-3 Unity of County service delivery ES1-4 Satisfied Customers	ES1-1 Strategic Plan  X Business Plan Budgeted Priorities Customer Service ECC Project Workforce Dev.
Department Performance Objective (performance measure in italics):	Audit Response Other
<ul> <li>Maintaining 50 percent of departments "secret shopped" in FY 2003-04</li> <li>Ensure 2 months to issue departmental reports after annual shopping period is completed</li> <li>Complete 1 enabling strategic customer satisfaction surveys in FY 2003-04</li> <li>Ensure 100 percent of departments, ACMs and elected leaders having received detailed information regarding 2003 resident satisfaction survey</li> <li>Complete 1 County resident satisfaction survey per year</li> </ul> Performance Status:	(Describe
50% of County departments shopped during FY 2003-04	
Comment(s):	
<ul> <li>Rolled out survey results to all ACMs and Department Directors at October 3rd,2003 Results-Oriented government meeting</li> <li>Conducted follow-up sessions with various commissioners, ACMs and Department Directors</li> <li>Distributed high-level survey results to the BCC via memo</li> <li>Shopping schedule to be completed and results reported by the 2 months after closing FY 2003-04</li> </ul>	

#### Departmental Quarterly Performance Report Department Name: Office of Management and Budget

Reporting Period: First Quarter (October – December 2003)

Goal ES8: Ensure the financial viability of the County through sound financial management practices  ES8-2: Planned necessary resources to meet current and future operating and capital needs.  Department Performance Objective (performance measure in italics):  Increase Emergency Contingency Reserve Fund to \$11 million by year-end Achieve average GFOA Scores for the prior year proposed budget between 3.1 and 3.5 out of 4.  Performance Status:  Emergency Contingency Reserve Fund as of the end of 1st Quarter is	ES8-2 Strategic Plan _X_ Business Plan _ Budgeted Priorities _ Customer Service _ ECC Project _ Workforce Dev Audit Response _ Other_ (Describe)
\$5,737,851  • GFOA Scores for budget:	
• As a policy document 3	
• As a financial plan 3	
• As an operational guide 3	
As a communication device 3	
Comment(s):	
<ul> <li>Final/Adopted budget was released on December 22, 2003</li> <li>The Five-Year Financial Plan was changed to be a part of the final Business Plan and Adopted Budget. Inclusion of the relevant components I on schedule was included as part of the document</li> <li>Staff is working with County Manager's Office and CICC, and has participated in General Obligation Bond (GOB) work plan presented to the BCC</li> <li>Staff worked with the Finance department on preparation of financing to take place in the fourth quarter and the next fiscal year (IT projects, Answer Center, Golf Club of Miami)</li> </ul>	
Goal ES9: Deliver on promises and be accountable for performance	ES9-4/9-5 Strategic
ES9-4: Accountability to the public at every level of the organization ES9-5: Continuously improving government	Plan   <u>X</u> Business Plan   Budgeted Priorities   Customer Service
Department Performance Objective (performance measure in italics):	ECC Project
<ul> <li>Increase the percent of priority outcomes available to the public through the internet or other means</li> <li>Percent of senior leadership trained in Sterling criteria for performance excellence</li> <li>Performance Status:</li> </ul>	Workforce Dev. Audit Response Other (Describe)

## Departmental Quarterly Performance Report Department Name: Office of Management and Budget Reporting Period: First Quarter (October – December 2003)

0% of priority outcomes available to the public as of 1st Quarter

#### Comment(s):

- Fourth Quarter Performance Report was posted on the Intranet; and was provided within the required time frame.
- Sterling package distributed to all Assistant County Manger's explaining program criteria and how it relates to Result-Oriented Government initiatives underway in the County

## **Departmental Quarterly Performance Report** Department Name: Office of Management and Budget Reporting Period: First Quarter (October – December 2003)

Department Performance Objective (performance measure in italics):  • Increase the percent of Strategic Plan outcomes with appropriate key $\frac{X}{X}$	S9-1 Strategic Plan  \( \) Business Plan  \( \) Budgeted  \( \) iorities  \( \) Customer Service
Department Performance Objective (performance measure in italics):  ■ Increase the percent of Strategic Plan outcomes with appropriate key	 K_ Budgeted riorities
<ul> <li>Increase the percent of Strategic Plan outcomes with appropriate key</li> </ul>	
<ul> <li>performance indicators defined to 100% by year-end</li> <li>Increase the percent of department trained in linking business plans to the</li> </ul>	ECC Project Workforce Dev. Audit Response
Performance Status:	Other (Describe)
<ul> <li>100% of departments trained in linking business plans to the strategic plan in 1st Quarter</li> </ul>	(= 33.3.3)
Comment(s):	
Revised business plan instructions and a template have been designed and were released in October 2003      Key performance indicators are under review.	
<ul> <li>Key performance indicators are under review</li> <li>Goal ES9-2: Alignment of priorities throughout the organization</li> </ul>	S9-1 Strategic Plan
	X Business Plan
Department Performance Objective (performance measure in italics): $X$	<u>X</u> Budgeted riorities
performance relates to the strategic plan and department business plan objective to 95 percent by year-end.  Increase the percent of the organization familiar with the County's Strategic	Customer Service ECC Project Workforce Dev. Audit Response Other (Describe)
Performance Status:	(2020,000)
<ul> <li>10 percent of senior management fully oriented to how their performance relates to the strategic plan and department business plan objectives</li> <li>As of 1st quarter, minimal organization familiarity with the County's strategic plan, their departmental business plan or their role regarding same</li> </ul>	
Comment(s):	
<ul> <li>All senior management were trained to have individual performance objective established by December 15 supporting their department business plan and related Strategic Plan objectives</li> <li>Individual department training and follow-up sessions were conducted in several departments (e.g. ERD, Audit and Management Services, Communications, Planning, etc.)</li> <li>Established Communications Working Group, to roll-out concepts of Results-Oriented government throughout the organization so that all employees:         <ul> <li>Know the County has a plan</li> <li>Know and Understand the County mission statement</li> </ul> </li> </ul>	

## Departmental Quarterly Performance Report Department Name: Office of Management and Budget

**Reporting Period: First Quarter (October – December 2003)** 

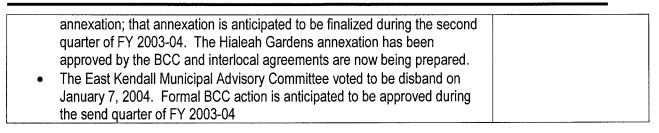
- Know and Understand the County's Guiding Principles (organizational values)
- Know the desired priority outcomes that their department supports (as in their department business plan)
- Know their role in achieving these outcomes

Department Name: Office of Management and Budget Reporting Period: First Quarter (October – December 2003)

Goal ES9-3: Achievement of performance targets	ES9-3 Strategic Plan
Department Devicements Objective (newformance magazine in italian)	X_Business Plan
Department Performance Objective (performance measure in italics):	Budgeted Priorities Customer Service
<ul> <li>Increase percent of priority outcome performance indicators with</li> </ul>	ECC Project
baselines and targets established to 90% by year-end	Workforce Dev.
• Ensure 10 percent completion of performance management software implementation by year-end	Audit Response
	Other (Describe)
Performance Status:	,
<ul> <li>As of 1<sup>st</sup> quarter, 0% of priority outcome performance indicators with final</li> </ul>	
baselines and targets established	
<ul> <li>As of 1<sup>st</sup> quarter, 0% completion of performance management software implementation</li> </ul>	·
Comment(s):	
<ul> <li>Inventory of performance indicators underway, include business plan measure, ICMA measures, survey measures, etc.</li> </ul>	
Performance Management software working group established, and	
preliminary general software requirements developed.	
Goal ES8: Ensure the financial viability of the County through sound financial	ES8-2 Strategic Plan
management practices	<u>X</u> Business Plan Budgeted Priorities
ES8-2 Planned necessary resources to meet current and future operating and	Customer Service
capital needs	ECC Project
Department Performance Objective (performance measure in Italian):	Workforce Dev. Audit Response
Department Performance Objective (performance measure in italics):	Other
Increase Incorporation and Annexation support staff attendance to	(Describe)
<ul> <li>Municipal Advisory Committee Meetings</li> <li>Complete schedule for new applications to the Boundaries</li> </ul>	
Commission within six weeks of receiving the applications	
, , , , , , , , , , , , , , , , , , , ,	
Performance Status:	
<ul> <li>As of 1<sup>st</sup> quarter, 100% attendance has been achieved at all scheduled</li> </ul>	
Municipal Advisory Committee Meetings	
<ul> <li>As of 1<sup>st</sup> quarter, 100% completion of applications received were submitted to the Boundaries Commission within the six-week period.</li> </ul>	
Comment(s):	
Currently there are eight Municipal Advisory Committee processes	
underway to which staff has attended all scheduled meetings.	
<ul> <li>The Falls incorporation efforts have progressed and application was submitted to Boundaries Commission within the required six-week period</li> </ul>	
Interlocal agreements have been approved by the BCC for the Hialeah	

#### Departmental Quarterly Performance Report Department Name: Office of Management and Budget

**Reporting Period: First Quarter (October – December 2003)** 



#### Departmental Quarterly Performance Report Department Name: Office of Management and Budget

Reporting Period: First Quarter (October – December 2003)

**Goal HH4:** Ensure Universal Access to timely and accurate services, information and community facilities

HH2 Increased utilization of available health and human services across all neighborhood facilities

#### Department Performance Objective (performance measure in italics):

- Increase the number of Ryan White Title 1 HIV service sites countywide tp125 in FY 2003-04 (contingent upon availability of grant funds)
- Increase the number of Ryan White Title 1 providers to 39 FY2003-04 (contingent upon available of grant funds.

**Goal HH4:** Promote independent living though early intervention and support services

#### HH4-1: Healthier community

 Increase the number of HIV+ persons connected to care as a results of Ryan White Title I outreach effort 1, 2000 in FY2003-04

Goal HH7: Ensure high quality standard of care in health and human services

HH7-1: Improved customer service and care in health and human services

- Increase the number of training sessions targeting case management outreach, and medical care providers of Ryan White Title I funded services to 40
- Increase in satisfaction among recipients of Ryan White Title I funded services to 85%

#### Performance Status:

• 0% of performance outcomes have been achieved, due to unit's fiscal period beginning March 1, 2004.

#### Comment(s):

- Grant application for FY 2004-05 was completed in October 2003 and submitted to the federal granting agency, the U.S. Health Resources and Services Administration (HRSA).
- Notice of Grant Award for FY 2004-05 has not yet been received. It is anticipated that the award will be issued late February 2004 for the period of March 1, 2004 through February 29, 2005.
- Needs assessment for FY 2005-06 will be completed in May 2004.
- The Miami-Dade HIV/AIDS Partnership will complete funding allocations and prioritization of HIV services for FY 2005-06 in June 2004.
- The Ryan White Title I grant application for FY 2005-06 will be submitted to the federal government by October 2004 (official deadline is not yet known).

It is anticipated that the Notice of Grant Award will be received in February 2005 for a grant period of March 1, 2005 through February 28, 2006. Total funds to be requested for the FY 2005-06 grant period is not yet determined.

HH2-2, HH4-1, HH7-1
Strategic Plan
<u>X</u> Business Plan
<u>X</u> Budgeted
Priorities
<u>X</u> Customer Service
Workforce Dev.
ECC Project
Audit Response
Other
(Describe)

Department Name: Office of Management and Budget

**Reporting Period: First Quarter (October – December 2003)** 

Goal ES9: Deliver on promises and be accountable for performance.	ES9-4/9-5 Strategic
ES 9-4: Accountability to the Public at every level of the organization ES9-5: Continuously Improving government	<u>X</u> Business Plan Budgeted Priorities
Department Performance Objective (performance measure in italics):	Customer Service
<ul> <li>Maintain 100 percent of Gainsharing Memoranda of Understanding (MOUs) closed-out within two month after the end of the fiscal year</li> <li>Increase the number of new MOUs annually to 2 annually</li> <li>Decrease the average number of days for reviews of submitted AOs to 4</li> <li>Maintain the number of days for posting final AOs on the internet at 10</li> <li>Ensure 100 percent of milestones met when updating procedures manual</li> <li>Increase the number of reviews in which Performance Improvement has led or provided oversight (not including ECC impact projects) to 15</li> <li>Increase the number of signed corporate sponsorship agreements to 2 in FY 04</li> </ul>	ECC Project Workforce Dev Audit Response Other (Describe
Performance Status	
<ul> <li>The unit was able to close out the Marinas, Food Services and WASD MOUs within 2 months and in time for Christmas award checks.</li> <li>Developing a performance based MOU in WASD and a new MOU with the Finance Department's Credit and Collections Unit.</li> <li>During the 1<sup>st</sup> quarter, averaged 2 business days to review AOs</li> <li>During the 1<sup>st</sup> quarter, maintained objective and posted final AOs to the intranet within 10 days</li> </ul>	
<ul> <li>100% of milestone met when updating procedures manual</li> <li>The unit is currently working on 12 consulting projects and 4 MOU/Gainsharing-related projects</li> </ul>	
The unit has received a commitment of over \$25 million in glass of the South Dade Cultural Center and is negotiating a beverage vending agreement.	
Comment(s):  No ECC meetings were conducted in the fourth quarter	

Reporting Period: First Quarter (October – December 2003)

#### PERSONNEL SUMMARY

#### A. Filled/Vacancy Report

	Filled as of December 31 of Prior			Actual		r of Fille e end of		Jacant p iarter	ositions	
		Current Year	Quarter 1		Quarter 2		Quarter 3		Quarter 4	
NUMBER	Year	Budget	Filled	Vacant	Filled	Vacant	Filled	Vacant	Filled	Vacant
OF FULL-TIME POSITIONS*	77	78	70	8						

<sup>\*</sup> Public Safety Departments should report the sworn versus non-sworn personnel separately and Departments with significant parttime, temporary or seasonal help should report these separately.

#### **Notes:**

- **B.** Key Vacancies: The Office of Strategic Business Management's (OSBM) reorganization process has identified vacancies that will need to be filled in several divisions; they include Senior Budget Analyst, Budget Analyst 2 and 3, and Management Consultant.
- C. **Turnover Issues**: Through OSBM's reorganization process, the department will be able to retain professional staff thus reducing turnovers.
- D. Skill/Hiring Issues
- E. Part-time, Temporary and Seasonal Personnel (Including the number of temporaries long-term with the Department)

#### F. Other Issues:

The department is currently working with General Services Administration to relocate all OSBM divisions to one location within the Stephen P. Clark Building.

Department Name: Office of Management and Budget

Reporting Period: First Quarter (October – December 2003)

#### **FINANCIAL SUMMARY**

Office of Strategic Business Management - General Fund (All Dollars in Thousands)

		CURRENT FISCAL YEAR							
自身(新)第(新)	PRIOR		1st Quarter FY 2003-04 Year-to-date (1st Qua					iarter)	
	YEAR	Total	i — I — — — — — S-AMBIEI Naciji (1985) (Abbar) — Ambiei					% Of	
	Actual	Annual Budget	Budget	Actual	Budget	Actual	\$ Variance	Annual Budget	
Revenues	General Funds								
Total									
Expense*									
Personnel	\$2,819	\$5,839	\$1,460	\$1,294	\$5,839	\$1,294	\$4,545	22.16%	
Other Operating	\$663	\$534	\$324	\$123	\$534	\$123	\$411	23%	
Capital	\$7	\$20	\$50	\$0	\$20	\$0	\$20	0%	
Total	\$3,489	\$6,393	\$6,394	\$1,417	\$6,393	\$1,417	\$4,976	22.16%	

Health and Human Service - Ryan White Title I CARE Grant (All Dollars in Thousands)

Ryan Whi	ite Title I Gra	nt Year (FY 2	003-04) runs fr	om 3/1/2003 t	through 2/28/2	004			
	LEATER CONTROL	and the state of t	CURRENT FISCAL YEAR						
	PRIOR	azekini ji ji ji ji ji ji	3 <sup>rd</sup> Qu:	arter		YTD 2	2003-04		
	YEAR Actual	Total Annual Budget	Budget	Actual	Budget	Actual	\$ Variance	% Of Annual Budget	
Revenues	\								
♦ Fed. Grants	\$26,563	\$27,024	\$6,756	\$6,728	\$20,268	\$13,214	\$7,504	65.19%	
♦ Carryover	\$776	\$534	\$133	\$0	\$400	\$0	\$400	0%	
Total	\$27399	\$27,558	\$6,889	\$6,728	\$20,668	\$13,214	\$7,454	63.93%	
Expense*									
Administration	\$829	\$1,351	\$338	\$221	\$1,013	\$606	\$407	59.86%	
Contractual Sves.	\$26,510	\$26,207	\$6,551	\$6,038	\$19,655	\$13,593	\$6,062	69.16%	
Total	\$27,339	\$27,558	\$6,889	\$6,259	\$120,668	\$14,199	\$106,429	68.70%	

<sup>\*</sup> Expenditures may be reported by activity as contained in your budget or may be reported by category (personnel, operating and capital).

#### **Notes for Ryan White:**

- 1. Third quarter information includes 3 months (September-November 2003) based on Ryan White Grant fiscal year.
- 2. Carryover amount at the discretion of the federal government.
- 3. Administrative expenditures are not evenly distributed throughout the fiscal year.
- 4. Drawn downs are made in arrears as needed to reimburse the County based on documented expenditures.

Department Name: Office of Management and Budget

Reporting Period: First Quarter (October – December 2003)

#### Equity in pooled cash (for proprietary funds only) (All Dollars in Thousands)

Fund/		*Projected at Year-end as of						
Subfund	Prior Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4			
	End of close-out	05/31/03	08/31/03	11/30/03	2/29/04			
SO 720 720	\$0	\$0	\$0	\$0				
Total	\$0	\$0	\$0	\$0				

#### **Comments:**

The Ryan White Title I federal grant is received by the County on a reimbursement basis. Therefore, during the grant period there is a negative cash balance between \$1 to \$2 Million. At the end of the closeout period, the cash balance is \$0.

**Departmental Quarterly Performance Report** Department Name: Office of Management and Budget Reporting Period: First Quarter (October – December 2003) STATEMENT OF PROJECTION AND OUTLOOK The Department projects to be within authorized budgeted expenditures and projects that available revenues will exceed expenses except as noted below: Notes and Issues:

#### **DEPARTMENT DIRECTOR REVIEW**

The Department Director has reviewed this report presented including the statement of projection and	
	Date
Signature Department Director	



# DEPARTMENT PRIORITIES

(cont'd)

### **Human Health Services**

Housing Finance Authority





**Department Name: Housing Finance Authority** 

Reporting Period: 12/31/03
December 31, 2003

I. Performance Initiatives	Page 2
II. Personnel Status	Page 4
III. Financial Performance	Page 5
IV. Department Director Review	Page 6

**Department Name: HOUSING FINANCE AUTHORITY** 

**Reporting Period: December 31, 2003** 

County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility	Strategic Plan
AS OF THE FIRST QUARTER OF THE FISCAL YEAR, LENDERS HAVE	X_ Business Plan
PROCESSED 136 LOANS FOR A TOTAL AMOUNT OF FINANCING OF	Budgeted Priorities
\$11,839,172. OF THE TOTAL LOANS, 42 ARE DEEP SUBSIDY LOANS	Customer Service
using Surtax funds, 39 are loans made with HOME funds	ECC Project
AND 55 ARE BOND LOANS. THIS PROGRAM WAS EXTENDED UNTIL	Workforce Dev.
November 1, 2004.	Audit Response Other
	(Describe)
County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility	Strategic Plan
THE AUTHORITY ISSUES MULTIFAMILY BONDS TO PROVIDE	_X_ Business Plan
FINANCING FOR CONSTRUCTION OR REHABILITATION OF RENTAL	Budgeted Priorities
UNITS TO BE OCCUPIED BY LOW- AND MODERATE-INCOME	Customer Service
FAMILIES AND INDIVIDUALS. FOR THE 2004 ALLOCATION, THE	ECC Project Workforce Dev.
AUTHORITY RECEIVED APPLICATIONS FOR 4 DEVELOPMENTS OF	Audit Response
WHICH 2 HAVE BEEN APPROVED AND ARE MOVING FORWARD.	Other
UNDER THE SECOND ROUND OF FINANCING, THE AUTHORITY	(Describe)
RECEIVED 3 APPLICATIONS WHICH HAVE ALL BEEN APPROVED TO	
MOVE FORWARD IN THE FINANCING PROCESS. THE TOTAL AMOUNT	
OF FUNDING REQUESTED FROM THE 5 DEVELOPMENTS IS	
\$57,560,816	
County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility	Strategic Plan
THE AUTHORITY PROVIDES HOMEBUYER WORKSHOPS TO COUNTY	_X_Business Plan
EMPLOYEES INTERESTED IN PURCHASING THEIR FIRST HOME. THE	Budgeted Priorities Customer Service
AUTHORITY HELD 12 DIFFERENT SESSIONS HELD THROUGHOUT THE	ECC Project
MONTHS OF SEPTEMBER, OCTOBER, NOVEMBER AND DECEMBER	Workforce Dev.
AT DIFFERENT TIMES AND LOCATIONS FOR COUNTY EMPLOYEES TO	Audit Response
ATTEND. THE AUTHORITY ALSO PROVIDED SIMILAR WORKSHOPS	Other
DURING THE EVENING AND WEEKENDS THROUGH CAA AND OMEGA.	(Describe)
IN TOTAL, THERE WERE 165 PARTICIPANTS THAT GRADUATED	
FROM THESE WORKSHOPS.	
County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility	Strategic Plan
THE AUTHORITY WILL CONTINUE TO DEVELOP THE ANTI-	X_Business Plan
PREDATORY LENDING INITIATIVE WITH LOCAL AGENCIES AND THE	Budgeted Priorities Customer Service
COUNTY COMMISSION OFFICE. THIS IS AN ONGOING PROGRAM.	Workforce Dev.
	ECC Project
	Audit Response
	Other(Describe)

## Departmental Quarterly Performance Report Department Name: HOUSING FINANCE AUTHORITY

Reporting Period: December 31, 2003

4/7/03

County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility	Strategic Plan
THE AUTHORITY DEVELOPED ANOTHER HOMEOWNERSHIP	X Business Plan
OPPORTUNITY TO PROVIDE ASSISTANCE WITH DOWNPAYMENT AND	Budgeted Priorities
CLOSING COSTS THROUGH THE INDIVIDUAL DEVELOPMENT	Customer Service
ACCOUNT (IDA) PROGRAM. CURRENTLY THERE ARE 89 ACTIVE	Workforce Dev.
ACCOUNTS AND SINCE INCEPTION, 49 FAMILIES HAVE PURCHASED	ECC Project
HOMES USING FUNDS FROM THEIR IDA ACCOUNT WITH MATCHING	Audit Response
FUNDS.	Other (Describe)
County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility	
THE AUTHORITY PERFORMED 11 AUDITS OF MUTLIFAMILY	Strategic Plan
	X_Business Plan
DEVELOPMENTS TO ENSURE COMPLIANCE WITH BOND DOCUMENTS.	Budgeted Priorities Customer Service
	Workforce Dev.
	ECC Project
	Audit Response
	Other
	(Describe)
County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility	Strategic Plan
UNDER THE AUTHORITY'S <b>HOME</b> 2003 ALLOCATION, 11 LOANS	_X_ Business Plan
WERE CLOSED FOR A TOTAL OF \$494,484 AND UNDER THE HOME	Budgeted Priorities
2002 ALLOCATION, 4 LOANS CLOSED FOR A TOTAL OF \$204,972.	Customer Service
THESE WERE FIRST TIME HOMEBUYERS WHOSE INCOME DID NOT	Workforce Dev.
EXCEED 65% OF MEDIAN INCOME FOR MIAMI-DADE COUNTY.	ECC Project
	Audit Response
	Other(Describe)

**Department Name: HOUSING FINANCE AUTHORITY** 

**Reporting Period: December 31, 2003** 

#### PERSONNEL SUMMARY

#### A. Filled/Vacancy Report

	Filled as of			Actual `		of Fille e end of		acant p arter	ositions	
NUMBER	September 30 of Prior Year	Current Year Budget	Quar	manaaaliilii	ministra	rter 2		rter 3	Quar	100
OF	1 car	Duaget	Filled	Vacant	Filled	- Vacant	Filled	Vacant	Filled	Vacant
FULL-TIME POSITIONS*	9	9	9	0						

<sup>\*</sup> Public Safety Departments should report the sworn versus non-sworn personnel separately and Departments with significant parttime, temporary or seasonal help should report these separately.

#### Notes:

**B.** Key Vacancies
None

C. Turnover Issues
None

D. Skill/Hiring Issues
None

E. Part-time, Temporary and Seasonal Personnel (Including the number of temporaries long-term with the Department)

We have one Temp providing clerical assistance to our single family programs including our homebuyer clubs and workshops. She is the only Creole speaking person in our office and therefore is able to assist us in communicating with our Haitian residents and clients.

#### F. Other Issues

**Department Name: HOUSING FINANCE AUTHORITY** 

Reporting Period: December 31, 2003

#### **FINANCIAL SUMMARY**

(All Dollars in Thousands)

	rs in Thousan		CURRENT FISCAL YEAR							
	PRIOR YEAR	Total Annual	Quar	ter		Year-	to-date	% of Annual		
	Actual	Budget	Budget	Actual	Budget	Actual	\$ Variance	Budget		
Revenues										
Multifamily	1,261	1,030	258	194	258	194	64	6		
Singlefamily	5,448	310	78	14	78	14	64	21		
Interest	1,070	1,000	250	201	250	201	49	5		
Grant	330	380	95	40	95	40	55	14		
Misc.	78	15	3	3	3	3	0	0		
Cash Carryover	0	0	0	0	0	0	0	0		
Total	8,187	2,735	685	452	685	452	212	7.75		
Expense*										
Personnel	887	926	232	227	232	227	5	.5		
Operating	4,908	2,039	510	249	510	249	261	13		
Capital	26	23	6	0	6	0	0	0		
Total	5,821	2988	748	476	748	476	266	8.9		

<sup>\*</sup> Expenditures may be reported by activity as contained in your budget or may be reported by category (personnel, operating and capital).

Equity in pooled cash (for proprietary funds only)

COTCH CHEST (1	or proprieta	7 1411145 0		
		Projected at Y	ear-end as of	
Prior Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4
836,137	788,983			
,				
836,137	788,983			
	Prior Year 836,137	Prior Year Quarter 1 836,137 788,983	Prior Year Quarter 1 Quarter 2 836,137 788,983	836,137 788,983

#### **Comments:**

(Explain variances, discuss significant in-kind services, provide status of aged receivables at 30-60-90-+ days and those scheduled for write-off, if applicable)

Single family fees are normally collected in April and Oct of each year. Those fees collected in October 2003 have been accrued as revenues as of September 30, and therefore are not recorded as revenues when actually collected; they are a reduction of a receivable.

## Departmental Quarterly Performance Report Department Name: HOUSING FINANCE AUTHORITY

**Reporting Period: December 31, 2003** 

#### STATEMENT OF PROJECTION AND OUTLOOK

The Department projects to be within authorized budgeted expenditures and projects that available revenues will exceed expenses except as noted below:

Notes and Issues:

(Summarize any concern or exception which will prohibit the Department from being within authorized budgeted expenditures and available revenues)

The Authority is currently partnering with a local developer to develop affordable housing in downtown Miami. The developer has requested that the Authority provide collateral to secure a construction loan with Wachovia Bank. The proceeds for the collateral are three of the \$1 million notes that are owed to the Authority by the Housing Agency.

#### Departmental Quarterly Performance Report Department Name: HOUSING FINANCE AUTHORITY

**Reporting Period: December 31, 2003** 

DEPARTMENT	<b>DIRECTOR</b>	REVIEW
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The Department Director has reviewed this report in its e presented including the statement of projection and outlood	•
	Date <u>January 16, 2004</u>
Signature	<u> </u>
Department Director	



### **AUDIT AND MANAGEMENT SERVICES**

FY 2004 Quarter 1

I.	Performance Initiatives	Pages 2-3
II.	Personnel Status	Page 4
III.	Financial Performance	Page 5
IV.	<b>Department Director Review</b>	Page 6

Reporting Period: FY 2004 – Quarter 1

#### MAJOR PERFORMANCE INITIATIVES

**Describe Key Initiatives and Status** Check all that apply X Strategic Plan – Initiatives ES8-1 X Business Plan Complete 75% of planned audits annually or issue no less than 50 audit reports. **Budgeted Priorities** Complete risk assessment analysis and develop audit plan during the second quarter. Customer Service Status: ECC Project Through December 31, 2003, we issued 15 audit reports, including 9 revenue-based, 1 Workforce Dev. compliance, and 5 other audits. Seven audits conducted to determine propriety of telecommunications taxes remitted to Audit Response the County. Approximately \$2,531,358 was assessed, which \$100,074 was collected Other during this quarter. (Describe) Other monies collected this quarter total \$162,928 resulting from prior audit assessments. Completed WASD Delinquent Accounts Receivable Management Review, an operational audit for delinquent accounts receivable and collection practices which resulted in constructive recommendations for streamlining relevant business processes and enhancing collection and operational efficiencies. Audit Reports and Deliverables 80 Number of Reports or 70 60 Deliverables 60 50 53 50 40 30 20 15 10 **FY00** FY01 FY02 FY03 FY04 <u>X</u> Strategic Plan – Initiatives Conduct 60% of follow-up audits on the annual audit plan. ES1-1 Issue at least 25% of audit reports within 90 days of fieldwork completion. X Business Plan Provide support services to various County Departments. **Budgeted Priorities** X Customer Service Status: ECC Project Eight follow-up audits in progress according to Plan. Workforce Dev. Twelve of the 15 audit reports released during this quarter were issued within 90 days of \_\_ Audit Response fieldwork completion. Provided audit assistance to external auditors conducting examinations at the Aviation \_\_ Other Department, Administrative Office of the Courts and Finance Department. (Describe) Ongoing audit between PHT and University of Miami to assess propriety of payments, making constructive recommendations to improve contracting process. Ongoing operational audits of GSA Risk Management, IT Business Office, WASD, and Aviation to identify areas for improvement (workflow processes, productivity, etc.). Assisted MDFR in preparing an appeal to USAID/OFDA in response to their final decision to disallow \$2.7 million in grant disbursements.

Departmental Quarterly Performance Report
Department Name: AUDIT AND MANAGEMENT SERVICES
Reporting Period: FY 2004 – Quarter 1

Initiatives •	Provide access to audit information on website by 9/30/04.	X Strategic Plan – ES2-1
Status:	Efforts continue toward developing Department website on Metronet in coordination with Communications Department.	X Business Plan Budgeted Priorities Customer Service Workforce Dev. ECC Project Audit Response Other (Describe)
Initiatives	Provide 40 hours of Continuing Professional Education annually to every auditor. Conduct quarterly staff meetings. Conduct annual evaluations within 30 days after due date. Increase staff certified. Upgrade new auditor training. Fill Deputy Director position.  Conducted staff meeting during this quarter to apprise staff of current developments. Recruitment is underway to fill the Deputy Director position. During this quarter, one staff became a Certified Information Systems Auditor.	X Strategic Plan – ES5-2 and 5-4 X Business Plan Budgeted Priorities Customer Service Workforce Dev. ECC Project Audit Response Other (Describe)

**Department Name: AUDIT AND MANAGEMENT SERVICES** 

Reporting Period: FY 2004 - Quarter 1

#### PERSONNEL SUMMARY

#### A. Filled/Vacancy Report

	Filled as of		Number of Filled and Vacant positions at the end of 1st quarter									
NUMBER OF	September Current 30 of Prior Year		Quar	ter 1	Qua	rter 2	Quai	ter 3	Quarter 4			
FULL-TIME	Year	Budget	Filled	Vacant	Filled	Vacant	Filled	Vacant	Filled	Vacant		
POSITIONS*	53	54	51	3								

#### Notes:

#### B. Key Vacancies

This quarter-end, 51 of 54 budgeted positions are filled. Recruited for associate auditor positions and one candidate was hired, effective 1/5/04.

#### C. Turnover Issues

#### D. Skill/Hiring Issues

 Because of the Residency Ordinance, the Department has been negatively impacted in hiring quality audit staff at the upper management level.

## E. Part-time, Temporary and Seasonal Personnel (Including the number of temporaries long-term with the Department)

#### F. Other Issues

 Concerned about the loss of 5 audit positions, which will impact the Department's ability to adequately address significant Countywide risks.

Department Name: AUDIT AND MANAGEMENT SERVICES

Reporting Period: FY 2004 - Quarter 1

#### **FINANCIAL SUMMARY**

(All Dollars in Thousands)

			FY 2003-04												
A CONTRACTOR OF THE CONTRACTOR	PRIOR YEAR Actual		Total Annual Budget		Quarter 1			Year-to-date							
						Budget		Actual		Budget		Actual	s V	ariance	% of Annual Budget
Revenues															
General Fund	\$	1,985	\$	3,374	\$	-	\$	-	\$	-	\$	-	\$	-	0.0%
Charges for Audit Services <sup>1</sup>		1,150		1,100		-		8		-		8		8	0.7%
Tax Recoveries		850				-		-		-		-		-	0.0%
Carryover		87		-		-		-		-		-		_	0.0%
Total	\$	4,072	\$	4,474	\$	_	\$	8	\$	_	\$	8	\$	8	0%
Expense															
Salary and Fringes	\$	3,838	\$	4,201	\$	1,050	\$	1,049	\$	1,050	\$	1,049	\$	(1)	25.0%
Other Operating		195		240		60	\$	18		60		18		(42)	7.5%
Capital		39		33		8	\$	13		8		13		5	39.4%
Total	\$	4,072	\$	4,474	\$	1,119	\$	1,080	\$	1,119	\$	1,080	\$	(39)	24.1%

#### Notes on Financial and Personnel Information:

#### Equity in pooled cash (for proprietary funds only)

Fund/		Projected at Year-end as of									
Subfund	Prior Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4						
				:							
		N/A	N/A	N/A	N/A						
Total		N/A	N/A	N/A	N/A						

#### **Comments:**

(Explain variances, discuss significant in-kind services, provide status of aged receivables at 30-60-90+ days and those scheduled for write-off, if applicable)

Aged 90+ receivables include \$850,000 in telecommunications tax recoveries that are in litigation; \$500,000 due from MDHA and MDAD for audit services rendered in FY 03. Collection is anticipated no later than the  $2^{nd}$  quarter for the interdepartmental billings. Collection of delinquent tax recoveries is expected by 9/04.

<sup>&</sup>lt;sup>1</sup> \$7,500 was collected from Vizcaya for Audit Services performed during FY 02-03.

Departmental Quarterly Performance Rep Department Name: AUDIT AND MANAG Reporting Period: FY 2004 – Quarter 1	
STATEMENT OF PROJECTION AND OUTLOOK	
The Department projects to be within authorized revenues will exceed expenses except as noted below	
Notes and Issues:	
DEPARTMENT DIRECTOR REVIEW	
The Department Director has reviewed this report in including the statement of projection and outlook.	its entirety and agrees with all information presented
Cathy Jackson	Date <u>2/5/04</u>
Cathy Jackson	
Department Director	

## **BUDGET POLICIES**

- Service Delivery Priorities by Strategic Area
- Tax Policy
- Fee Policy
- CBO/In-Kind Policy
- State Policy

